

Draft Letter to Parties Responding to Auction Ads

August 3, 2001

Re: Sale of Metricom (Ricochet) Assets

Dear Mr. Doe :

Attached is additional information on Metricom, Inc.

Metricom, Inc. filed for bankruptcy under Chapter 11 of the Bankruptcy Code in the U.S. Bankruptcy Court, Northern District of California, San Jose Division on July 2, 2001(Docket # 01-53291-ASW). Nightingale & Associates, LLC (N&A) has been engaged by the Company to assist in the sale of the Company or selected assets.

The Company's assets are being sold pursuant to the terms of a Motion To Establish Notice, Sales and Bidding Procedures which was approved by the Bankruptcy Court. A copy of the Order Establishing Notice, Sales And Bidding Procedures For Sale of Substantially All Of Debtors' Assets Free And Clear Of Leins, Claims, Rights And Interests is attached for your information. The Court has set August 16, 2001 as the auction date on which offers to purchase Metricom, Inc. or any substantial part of its assets will be received by the Court. **THE WCS SPECTRUM WILL BE AUCTIONED AS A SEPARATE ASSET** on the August 16<sup>th</sup> date. This auction will not be a traditional auction sale of the company's individual physical assets. Such a traditional auction will be scheduled at a later date, if necessary. If you have any interest in participating in the auction, you should familiarize yourself with the sale order and plan to be in San Jose on August 16<sup>th</sup> for the auction. The auction will be held at Metricom, Inc., 333 West Julian Street, San Jose, CA 95110.

The information accompanying this letter is based on data provided by the Company from its internal records. Some of it may be based on activity before the bankruptcy, when the Company was in its "normal" operating mode, while other information relates to the period after the bankruptcy filing. The current level of activity in the Company, including the number of employees and the number of locations operating, may differ materially from what is being sent to you, and circumstances may change again before the August 16<sup>th</sup> hearing. As an interested party, you have the sole responsibility for updating yourself as to the condition of the Company at the time you make an offer to purchase any assets.

Neither the Company nor N&A, or any of their respective affiliates or representatives, makes any representation or warranty, express or implied, as to the accuracy or completeness of the information contained herein or any other written or oral communication transmitted or made available to a prospective investor in all or any portion of Metricom, and each of the Company and N&A and their respective affiliates and representatives expressly disclaim any and all liability based, in whole or in part, on

such information, errors herein or omissions therefrom. The auction is with RESERVE, "AS IS-WHERE IS-WITHOUT WARRANTY OR REPRESENTATION," and is subject to bidding and sales procedures established by the Bankruptcy Court for the Northern District of California in Case Nos. 01-53291-ASW et seq.

All inquiries pertaining to the purchase of the Company or any assets should be directed to me at the following address:

Kevin I. Dowd  
CEO  
Metricom, Inc.  
333 West Julian Street  
San Jose, CA 95110  
Tel. 408-282-4244  
Fax 408-282-3036

or

Margaret Sheneman  
Murphy Sheneman Julian &  
Rogers  
101 California Street  
San Francisco, CA 94111  
Tel. 415-398-4700  
Fax. 415-421-7879

Very truly yours,

Kevin I. Dowd

F: 7/25/01



1 MURPHY SHENEMAN JULIAN & ROGERS  
 A Professional Corporation  
 2 MARGARET SHENEMAN (S.B. No. 072718)  
 ERIC E. SAGERMAN (S.B. No. 155496)  
 3 KEITH A. MCDANIELS (S.B. No. 189213)  
 BRIAN Y. LEE (S.B. No. 197233)  
 4 101 California Street, Suite 3900  
 San Francisco, CA 94111  
 5 Telephone Number: (415) 398-4700  
 Facsimile Number: (415) 421-7879

**FILED**

JUL 25 2001

KEENAN G. CASADY, CLERK  
 United States Bankruptcy Court  
 San Jose, California

6 Reorganization Counsel for the Debtors  
 7 METRICOM, INC.  
 METRICOM FINANCE, INC.  
 8 METRICOM INVESTMENTS DC, INC.  
 METRICOM DC, L.L.C.  
 9 METRICOM NEW YORK, L.L.C.

UNITED STATES BANKRUPTCY COURT

NORTHERN DISTRICT OF CALIFORNIA

SAN JOSE DIVISION

13 In re: METRICOM, INC., a Delaware  
 corporation, and certain affiliated entities,  
 14 METRICOM FINANCE,  
 INC., METRICOM INVESTMENTS DC,  
 15 INC., METRICOM DC, L.L.C. and  
 METRICOM NEW YORK, L.L.C.  
 16 Debtors.

Chapter 11  
 Jointly Administered for  
 Administrative Purposes under

Case No. 01-53291-ASW

Tax I.D. # 77-0294597  
 Tax I.D. # 77-0529272  
 Tax I.D. # 77-0427605  
 Tax I.D. # 52-1971291  
 Tax I.D. # 77-0575223

ORDER ESTABLISHING NOTICE, SALES  
 AND BIDDING PROCEDURES FOR SALE  
 OF SUBSTANTIALLY ALL OF DEBTORS'  
 ASSETS FREE AND CLEAR OF LIENS,  
 CLAIMS, RIGHTS AND INTERESTS

Hearing Date: July 25, 2001  
 Time: 2:00 p.m.  
 Place: 280 South First Street  
 San Jose, California 95113

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ORDER ESTABLISHING SALES AND  
 OVERBIDDING PROCEDURES FOR AUCTION

1           The Court considered (a) the "Motion by Debtors to Establish Notice, Sales  
 2 and Bidding Procedures With Respect to the Sale of Substantially all of Debtors' Assets Free  
 3 and Clear of Liens, Claims, Rights and Interests" (the "Sales Procedures Motion") dated  
 4 July 12, 2001, filed by Metricom, Inc. and affiliated debtors and debtors in possession  
 5 (collectively, "Debtors") in the above-captioned, voluntary chapter 11 bankruptcy cases,  
 6 (b) all papers filed in connection with the Sales Procedures Motion, (c) the other relevant  
 7 pleadings, documents, and papers of record in this case, and (d) the representations of  
 8 counsel at the time of the hearing. Appearances are noted in the record of the Court.  
 9 Capitalized terms used but not defined herein shall have the meanings assigned to them in  
 10 the Sales Procedures Motion.

11           The Court finds that (a) the notice, bidding and sales procedures described in  
 12 this Order (the "Sales Procedures") and approved hereby are calculated to maximize the  
 13 purchase price realizable for the sale of the assets of Debtors' respective estates; (b) the Sales  
 14 Procedures are fair and reasonable under the circumstances of Debtors' cases; (c) approval of  
 15 the Sales Procedures Motion and Sales Procedures is in the best interests of the Debtors'  
 16 respective estates and creditors; and (d) the scope, timing and manner of notice of the Sales  
 17 Procedures Motion was adequate and sufficient under the circumstances of these cases.

18           Based upon the foregoing, and other good cause appearing therefor,  
 19           IT IS HEREBY ORDERED:

- 20           1.     The Sales Procedures Motion is granted as set forth herein.
- 21           2.     The notice, sales and bidding procedures set forth herein are hereby
- 22 approved. Attached hereto as Exhibit A is a summary of the Timeline for Sales Procedures
- 23 set forth in this Order.

24           3.     Due Diligence. Any party interested in bidding for the Assets of  
 25 Debtors may conduct reasonable due diligence upon the signing of a non-disclosure  
 26 agreement ("NDA") acceptable to Debtors providing, *inter alia*, that (a) such party will not  
 27 disclose to any third parties non-public information regarding Debtors or their affairs and  
 28 (b) such party is not relying upon the scope or accuracy of any information supplied by

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1 Debtors or upon Debtors with respect to any matter pertinent to the Assets or the sale.  
 2 Debtors will, at their option, establish and maintain a due diligence room, prepare and  
 3 provide due diligence packages to interested parties who sign an NDA, and otherwise take  
 4 such action as may be appropriate to permit such parties to conduct due diligence.

5           **4. Letters of Intent.** Any party interested in bidding upon all or a portion  
 6 of the assets of Debtors shall provide to Debtors a proposed letter of intent or other form of  
 7 bid ("LOI") setting forth the principal terms of the offer for Debtors' Assets, including, but  
 8 not limited to, (a) the purchase price or total investment for the Assets and the proposed  
 9 method of payment, (b) the identification of the Assets subject to the LOI, including those  
 10 executory contracts and leases in the Debtors' Schedule G that the bidder may wish to have  
 11 assigned, (c) the proposed closing date, which shall occur no later than three business days  
 12 after the date of the Final Sale Hearing (defined below), (d) whether such sale or investment  
 13 should be accomplished by motion pursuant to 11 U.S.C. §§ 363 and 365 or by means of a  
 14 plan of reorganization, (e) the bidder's mark up of Debtors' proposed Asset Purchase  
 15 Agreement (the "APA" described in paragraph 6 below), showing any material variations  
 16 proposed by the bidder, and (f) such other terms as may be necessary to enable Debtors and  
 17 any Official Committees to make a full and fair evaluation of the offer contained in the LOI.

18           **A.** The LOI of any interested party must be delivered to  
 19 Debtors and their counsel no later than 5:00 p.m. on Wednesday, August 1, 2001, with a  
 20 copy to counsel and financial advisors of the Trade Creditors' and Bondholders'  
 21 representatives at the addresses on the Sale Service List attached hereto as Exhibit B,  
 22 unless Debtors and at least one group of the Bondholders or the Trade Creditors group  
 23 on the Official Committee extends the time for delivery of an LOI to a date certain  
 24 (the "LOI Date"). For purposes of this Order only, (i) the Bondholders group on the  
 25 official Committee shall be Banc One, Aspen Advisors, Lehman Brothers, and GSC  
 26 Recovery II L.P., and (ii) the Trade Creditors group on the official Committee shall be  
 27 Sanmina Corporation, Whalen & Company, Sierra Wireless Data, and General Dynamics.

28           **B.** The LOI must state that the offer contained therein (1) shall

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1 remain open and irrevocable until one business day after the last date set for Debtors to  
 2 determine which LOI(s), if any, to accept, (2) by the date of the Auction, shall not be subject  
 3 to any contingencies or conditions to closing, including any financing or due diligence  
 4 contingencies, except entry of the Final Sale Order after the Final Sale Hearing, (3) does not  
 5 include the requirement that Debtors make or give any representations or indemnities, and  
 6 (4) includes the agreement by the bidder to bear all expenses of supporting continued  
 7 business operations from and after the third business day after the date of the Final Sale  
 8 Hearing (defined below) if the sale contemplates a transfer of any aspect of Debtors'  
 9 businesses as a going concern.

10           5.     Selection of Lead Bidders; Sale With Reserve. After consultation  
 11 with any Official Committees, Debtors may, but are not required to, select a lead bidder or  
 12 lead bidders for all or a portion of Debtors' Assets from the LOIs received by Debtors.  
 13 Debtors shall select a lead bidder(s), if any, by sending written notice to any lead  
 14 bidders so selected by 5:00 p.m. on Monday, August 6, 2001. In the event Debtors  
 15 determine not to select any lead bidder(s), Debtors reserve the right to conduct, on the date of  
 16 the Auction, an "open auction" with no lead bidder and no Asset Purchase Agreement, on the  
 17 terms of a term sheet proposed by Debtors and subject to all other applicable terms hereof.  
 18 The Assets are offered for sale "with reserve." That is, Debtors are not required to accept any  
 19 offer for sale of the Assets. Debtors reserve the right to withdraw all or a portion of the  
 20 Assets from sale prior to acceptance of any bids for the Assets and confirmation thereof by  
 21 the Court at the time of the Final Sale Hearing. Debtors reserve the right to reject all bids if,  
 22 in the exercise of Debtors' reasonable business judgment, after consultation with the Official  
 23 Committees, no bid represents fair and adequate consideration. Debtors may reject all LOIs,  
 24 and the bidding procedures shall not constitute an offer by Debtors to sell any particular  
 25 Assets.

26           6.     Asset Purchase Agreements. By Friday, July 27, 2001, Debtors shall  
 27 send to the representatives of the Official Committee members and to all potential bidders  
 28 the Debtors' proposed draft Asset Purchase Agreement (the "APA"). Subject to the

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1 opportunity of interested parties to overbid at the Auction as set forth herein, Debtors, at  
 2 Debtors' option, may negotiate the terms of asset purchase agreement(s) or investment  
 3 agreements which are based on or may be different from the APA (each, an "Asset Purchase  
 4 Agreement") with lead bidder(s) who submit LOIs that Debtors determine to accept as lead  
 5 bids, but each Asset Purchase Agreement shall be subject to overbids at the Auction, as  
 6 described below, and shall be subject to Court approval. Debtor and each lead bidder for  
 7 an Asset shall conclude negotiations over the terms of the applicable Asset Purchase  
 8 Agreement by 5:00 p.m. on Thursday, August 9, 2001 (although Debtors reserve the  
 9 right not to execute an Asset Purchase Agreement at all). Debtors shall file any Asset  
 10 Purchase Agreements with lead bidders with the Court and serve copies of such  
 11 agreements, together with the announcement of Deposits required under Paragraph  
 12 15.A. hereof, upon the Sale Service List (defined below) on Friday, August 10, 2001 or  
 13 as soon as practicable thereafter.

14           7. Auction. The sale of Debtors' assets will be conducted by auction  
 15 (the "Auction") commencing at 10:00 a.m. on Thursday, August 16, 2001. The Auction shall  
 16 be held at the offices of Metricom, Inc. at 333 West Julian Street in San Jose, California  
 17 95110. The Auction may be concluded in one day or it may continue through Friday,  
 18 August 17, 2001, or be recessed and recommenced, as the Debtors, after consultation with  
 19 the Official Committee(s), may determine in the exercise of their reasonable business  
 20 judgment would maximize the highest and best prices for Assets, subject to rulings of the  
 21 Court and availability on the Court's calendar. The Debtors shall make arrangements with  
 22 the Court Calendar Clerk with respect to the availability of a Bankruptcy Judge in San Jose  
 23 on August 16 and 17, 2001, in the event judicial determinations are requested with respect to  
 24 the Auction process and/or to conduct the Initial Sale Hearing immediately after the  
 25 conclusion of the Auction.

26           8. Identification of Winning Bidders. As soon as possible upon the  
 27 conclusion of the Auction, Debtors shall make their recommendations to the Court as to the  
 28 names of the bidders, if any, who in the exercise of the Debtors' reasonable business

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1 judgment, after consultation with any Official Committees, offered the highest and best  
 2 prices for the Assets at the Auction and a summary of the essential terms of the winning bids,  
 3 including the purchase price and the Assets to be purchased. Debtors reserve the right in the  
 4 exercise of their reasonable business judgment, after consultation with any Official  
 5 Committee(s), to recommend to the Court at the Initial Sale Hearing which bids represent the  
 6 highest and best bids for Debtors' assets and to recommend winning bidders and back-up  
 7 bidders. The Bondholders-group and the Trade Creditors group of the Official Committee  
 8 each reserve the right to make their own recommendations to the Court. The Court will  
 9 make the final determination as to the highest and best price bid for any Asset or  
 10 combination of Assets.

11 9. Initial Sale Hearing. The initial sale hearing (the "Initial Sale  
 12 Hearing") shall be held on ~~Thursday, August 16, 2001, or Friday, August 17, 2001,~~  
 13 *Monday 20 at 2 pm*  
 14 immediately upon conclusion of the Auction, for the purpose of confirming the winning bids  
 15 for Debtors' Assets. With respect to any winning bids actually confirmed by the Court at the  
 16 Initial Sale Hearing, Debtors will either (a) serve and file one or more motions to approve the  
 17 sale of Assets free and clear of liens, claims, rights and interests pursuant to 11 U.S.C.  
 18 § 363(f) and to approve the assumption and assignment of executory contracts and unexpired  
 19 leases pursuant to 11 U.S.C. § 365 (the "Sale Motions"), or (b) file a plan of reorganization  
 20 which provides for such sale and assumption and assignment, subject to the plan  
 21 confirmation process of Chapter 11. *All briefs regarding any dispute on the*  
 22 *sale shall be filed and served by facsimile 9 AM, August 20, 2001.*

23 10. Final Sale Hearing. If at the Initial Sale Hearing the Court  
 24 determines the sale shall proceed by Motion (as contrasted with a plan), the final  
 25 hearing on the Sale Motions, if any, shall be set for Tuesday, September 4, 2001  
 26 (the "Final Sale Hearing"), subject to the Court's calendar, and the Final Sale Hearing  
 27 shall also be the hearing to determine whether and under what conditions (including  
 28 cures of defaults) the Debtors shall be authorized to assume and assign executory  
 contracts and unexpired leases to the winning bidders. The following briefing schedule  
 shall apply to the Final Sale Hearing:

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1 A. By Tuesday, August 21, 2001, the winning bidders, if any, shall  
 2 file with the Court and serve upon the Debtors and parties to any executory contracts or  
 3 unexpired leases that shall be assumed and assigned to such winning bidder pursuant to 11  
 4 U.S.C. § 365 evidence of adequate assurance of future performance by such bidder.

5 B. By Tuesday, August 21, 2001, Debtors shall file and serve the  
 6 Sale Motions upon the Sale Service List by facsimile or overnight delivery.

7 C. -By Tuesday, August 21, 2001, by inclusion in the Sale Motions  
 8 or otherwise, Debtors' shall, by facsimile or overnight courier, notify parties to executory  
 9 contracts and unexpired leases that have been designated for assumption and assignment of  
 10 the cures of defaults, if any, that Debtors' allege are or may be required pursuant to 11 U.S.C.  
 11 § 365(b) and (f). (Debtors are not responsible for paying any cure amounts or curing any  
 12 defaults; the sole obligation to pay cure amounts and cure defaults under 11 U.S.C. § 365  
 13 shall be that of the winning bidder).

14 D. *Monday August 27, 2001 at 5:15 PM 4:15*  
 By Tuesday, ~~August 28, 2001~~, any party objecting to the Final  
 15 Sale Motion and any party to any executory contract or lease sought to be assigned to the  
 16 winning bidder shall file and serve, by facsimile or overnight courier, upon Debtors, counsel  
 17 for Debtors, the winning bidders, and representatives of the creditors on the Committee a  
 18 brief written objection stating all reasons in opposition to the Final Sale Motion, and  
 19 performance or amounts necessary to cure defaults (if any) under executory contracts and  
 20 leases, together with a supporting memorandum of points and authorities.

21 E. Replies to any such objections shall be sent by facsimile to the  
 22 Court's chambers and to the objecting party by ~~3:00 p.m.~~ *5:00 p.m.* by ~~Thursday~~ *Wednesday*, August ~~30~~ *29*, 2001.

23 F. In the event the sale is to proceed as part of a plan of  
 24 reorganization, Debtors shall comply with applicable law and rules regarding the plan  
 25 confirmation process, unless otherwise directed by the Court.

26 11. Sale Service List. The "Sale Service List" shall include: (a) counsel  
 27 for all secured creditors of record as of the Petition Date and any other parties asserting liens,  
 28 claims, rights or other interests in any of the Assets to be sold to a winning bidder; (b) the

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1 Debtor, the Debtors' counsel, and counsel to and financial advisors for the Trade Creditors  
 2 group and the Bondholders group on any Official Committees at the addresses shown on  
 3 Exhibit B attached hereto; (c) any party to an executory contract or unexpired lease that is the  
 4 subject of an Asset Purchase Agreement and such party's counsel; (d) parties known to  
 5 Debtors to be interested in bidding upon all or a portion of Debtors' assets; (e) the Office of  
 6 the United States Trustee; (f) the Special Notice List authorized by the Case Management  
 7 Order entered on July 13, 2001 in these cases; and (g) any other parties to whom the Court  
 8 directs that notice be sent.

9           12. Terms of Bids and Overbids. All offers for purchase and all overbids  
 10 must be in all cash, unless the Debtors and at least one group of the Trade Creditors or the  
 11 Bondholders on the Official Committee agree that part of the consideration may be on non-  
 12 cash terms. All overbids submitted at the Auction for any Asset must be on the same terms  
 13 and conditions as set forth in the Asset Purchase Agreement for that Asset (or the terms of  
 14 the Debtors' applicable APA if the auction is an "open auction" with no lead bidder), unless  
 15 the Debtors and at least one group of the Trade Creditors or the Bondholders on the Official  
 16 Committee agree that different terms will result in the highest and best price for the estate.  
 17 The successful bidders for Debtors' assets shall be required to perform in accordance with the  
 18 Asset Purchase Agreement(s) or the applicable APA, as the case may be. Without limiting  
 19 the generality of the foregoing, and as shall more fully be set forth in the Asset Purchase  
 20 Agreement(s) or the applicable APA, as the case may be, all Assets are being sold "AS IS—  
 21 WHERE IS—WITH ALL FAULTS" and "WITHOUT WARRANTY OR  
 22 REPRESENTATION OF ANY KIND." There shall be no contingencies to closing after the  
 23 conclusion of the Auction, except (i) entry of the Final Sale Order after the Final Sale  
 24 Hearing, and (ii) such other contingencies and conditions as Debtors and at least one group  
 25 of Trade Creditors or Bondholders on the Official Committee may agree.

26           13. Opening Overbid; Minimum Incremental Overbids.  
 27           A. In the event the Debtors designate a Lead Bidder for any Asset  
 28 under Paragraph 5 hereof, any initial competing overbid made at the Auction to purchase

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1 said Asset shall be in a dollar amount that equals the sum of (x) the Topping Fee (defined  
 2 below) plus (y) 2% of the cash portion of the initial purchase price set forth in the applicable  
 3 Asset Purchase Agreement for the lead bidder. Each successive overbid at the Auction for  
 4 any Asset(s) shall be in increments equal to the lesser of \$250,000 or 2% of the cash portion  
 5 of the initial purchase price set forth in the applicable Asset Purchase Agreement.

6 B. In the event there is no designated lead bidder for an Asset, but  
 7 there is an opening bid for the Asset at the Auction, each subsequent overbid shall be in the  
 8 increment of the lesser of \$250,000 or 2% of the cash portion of the previous bid.

9 14. Topping Fee. In the event a lead bidder who has executed an Asset  
 10 Purchase Agreement with Debtors is overbid at the time of the Auction and is not the  
 11 purchaser of Debtors' Assets, such lead bidder will be entitled to a "topping fee"  
 12 (the "Topping Fee"), not to exceed 2% of the cash portion of the initial purchase price set  
 13 forth in the applicable Asset Purchase Agreement and subject to negotiation. The Topping  
 14 Fee will be paid only if and when Debtors receive 100% of the purchase price from the  
 15 successful bidder for the Asset(s) which are the subject of the Asset Purchase Agreement.  
 16 The lead bidder for an Asset will not be entitled to a Topping Fee if the lead bidder is the  
 17 successful bidder for the Asset and the lead bidder's Asset Purchase Agreement is approved  
 18 by the Court. Except for the Topping Fee that may become payable to a lead bidder who has  
 19 executed an Asset Purchase Agreement with Debtors, no other fee, expense reimbursement,  
 20 charge, or other amount shall be payable to any bidder in connection with the sale of Debtors'  
 21 assets with respect to costs of investigation, due diligence or otherwise. No lead bidder is  
 22 entitled to "credit bid" the amount of the Topping Fee when it enters a bid for Debtors' assets.

23 15. Qualified Bidders. In order to qualify as a bidder for Debtors' assets at  
 24 the time of the Auction, each lead bidder and any overbidder must satisfy all of the following  
 25 requirements prior to the Auction and any person who satisfies such requirements shall be a  
 26 "Qualified Bidder" with respect to the Assets on which the Qualified Bidder makes a bid:

27 A. Earnest Money Deposit. All Deposits shall be delivered to  
 28 Debtors by 12 noon on Wednesday, August 15, 2001. The bidder for any Asset must

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1 deliver an earnest money deposit to Debtors by wire transfer, or in the form of a cashier's  
 2 check (the "Deposit"), in a dollar amount equal to: (i) if a lead bidder is designated for an  
 3 Asset, 10% of the lead bidder's price offered in the Asset Purchase Agreement for said Asset,  
 4 or (ii) if no lead bidder is designated for an Asset, a dollar amount announced by the Debtors,  
 5 after consultation with the Official Committees, which announcement shall be, by Friday,  
 6 August 10, 2001, filed with the Court and served on the Sale Service List at the same time  
 7 any Asset Purchase Agreements are served under Paragraph 6 hercof. The deposit of a  
 8 winning bidder (including a winning lead bidder) will be applied to the final purchase price  
 9 for the Assets. Each bidder shall be deemed to have granted to Debtors a lien and security  
 10 interest in the Deposit to secure its obligations, if it is the successful bidder, to close the sale  
 11 pursuant to the terms of the Asset Purchase Agreement, as it may be modified by the bids at  
 12 the Auction. In the event a successful bidder (including a winning lead bidder) is unable to  
 13 close the sale through no material fault of Debtors, Debtors shall be entitled to retain any  
 14 Deposit made by the bidder without further order of the Court and notwithstanding any  
 15 subsequent sale of Debtors' assets. The Debtors' retention of the Deposit of a successful  
 16 bidder who fails to close shall be applied to Debtors' damages for the successful bidder's  
 17 failure to close and shall not constitute liquidated damages and the Debtors retain all other  
 18 rights, remedies, claims, counterclaims, and defenses, including the right to seek equitable or  
 19 injunctive relief. In the event Debtors are unable to close the sale, the sole remedy of the  
 20 winning bidder shall be limited to the return of any earnest money Deposit. The earnest  
 21 money Deposits <sup>(other than Back Up Bids)</sup> of each losing bidders for any Asset shall be returned by Debtors to the  
 22 losing bidders ~~when the Court enters a final order approving the sale of that Asset to the~~  
 23 ~~winning bidder~~ <sup>Conclusion Initial</sup> at the time of the ~~Final~~ Sale Hearing.

24 B. Evidence of Financial Capabilities. Each bidder (including the  
 25 lead bidder) must deliver to Debtors by 12 noon Wednesday, August 15, 2001 evidence  
 26 acceptable to Debtors of the bidder's financial capabilities to fully consummate the purchase,  
 27 including the party's ability to satisfy the requirements of 11 U.S.C. § 365 that it provide  
 28 adequate assurance of future performance with respect to any executory contracts or

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1 unexpired leases that will be included in the Assets bid upon by such party. The Debtors  
 2 shall promptly deliver copies of such evidence to counsel and financial advisors for any  
 3 Official Committee in these cases and to the parties to any leases or executory contracts  
 4 which are the subject of the bid.

5           16. Advertising. Debtors shall advertise the date, time, and place of the  
 6 Auction(s) in one or more publications with national distribution at least 10 calendar days  
 7 prior to the Auction. In addition, Debtors will post a copy of this Order establishing the sales  
 8 procedures on Debtors' web site, which is www.metricom.com. The Court authorizes the  
 9 posting of this Order on the Court's web site. Debtors will send a copy of this Order  
 10 establishing sales procedures to each potential investor and purchaser identified by either the  
 11 Debtors' management, Debtors' accountants and financial advisors, or the financial advisors  
 12 for the Committees as soon as practicable after entry of this Order.

13           17. Consultation with Committees.

14           A. On July 27, 2001 the Debtors shall inform the professionals for  
 15 the group of Trade Creditors and professionals for the group of Bondholders on the Official  
 16 Committee (the "Creditors' Representatives") about the status of discussions with the  
 17 potential purchasers or investors.

18           B. After July 27, 2001, professionals for the Creditors'  
 19 Representatives shall be permitted to make reasonable direct contact with the potential  
 20 investors and purchasers in order for Creditors' Representatives to evaluate their ability and  
 21 willingness to close a transaction and the terms and timing of such a transaction; provided  
 22 that the Debtors retain the exclusive right to file a plan under Bankruptcy Code § 1121(b),  
 23 unless the period of exclusivity is decreased pursuant to Order of this Court, and Debtors  
 24 retain the exclusive right to file a motion to sell assets or to assign contracts under  
 25 Bankruptcy Code § 363 or § 365; and based on the agreement of the Debtors and the  
 26 Creditors' Representatives that it would be in the best interests of the estate, the Debtors'  
 27 management is hereby authorized to lead all negotiations with potential buyers or investors  
 28 prior to the Auction.

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1 C. In the event both the group of Trade Creditors and the group of  
 2 Bondholders on the Official Committee notify Debtors in writing before the Auction, that  
 3 they conclude that there is no reasonable prospect that one or more potential buyers or  
 4 investors would close transaction(s) within a time frame and on terms acceptable to both  
 5 groups of creditors, then:

6 (1) Debtors may proceed with the Auction or may take the  
 7 Auction off calendar or may move to this Court to reschedule the Auction; and

8 a. (2) Debtors have agreed to meet with the Creditors'  
 9 Representatives and that Debtors will implement an orderly termination of the Debtors'  
 10 business operations and a business plan to promptly liquidate assets, which may include the  
 11 piecemeal sales of assets and assignments of contracts accordingly to the procedures set forth  
 12 in this Order.

13 18. Stay. The stay against execution of this Order or any Order sought by  
 14 Debtors and entered in connection with the Initial Hearing or Final Sale Hearing, as provided  
 15 by Rules 6004(g) and 6006(d) of the Federal Rules of Bankruptcy Procedure, is hereby  
 16 waived so that no such stay is applicable with respect to any assets sold or executory  
 17 contracts or unexpired leases assumed and assigned pursuant hereto.

18  
 19 DATED: JUL 25 2001

ARTHUR S. WEISSBRODT  
 \_\_\_\_\_  
 The Honorable Arthur S. Weissbrodt  
 UNITED STATES BANKRUPTCY JUDGE

26 MURPHY  
 27 SHENEMAN  
 JULIAN &  
 28 ROGERS  
A PROFESSIONAL CORPORATION

DRAFT 7/20/01

**TIMELINE FOR SALES PROCEDURES ORDER  
For Metricom, Inc.**

Event	Date
Hearing on Sales Procedures	Wed, July 25, 2001 2:00 p.m.
Serve Notice of Entry of Order Approving Sales Procedures	As soon as practicable after 7/25/01 entry of order
Debtors send proposed Asset Purchase Agreement (APA) to proposed Bidders	Fri., July 27, 2001
Creditors Representatives may contact bidders to evaluate prospects	Fri., July 27, 2001
L/D for bidders to submit LOI/Bids and to mark up material variations on APA and Schedule G Executory Contracts and Leases	Wed, August 1, 2001
L/D for Debtor to select and notify lead bidders	Mon., August 6, 2001
Execution of Asset Purchase Agreement(s) with lead bidders	Thurs., August 9, 2001
Debtors file Asset Purchase Agreement with Court and serve upon Sale Notice List. Debtors file and serve announcement of required Deposit Amounts	Fri., August 10, 2001
Bidders must deliver Deposits and evidence of capabilities to perform contracts and leases	Wed., August 15, 2001, Noon
Auction	Thurs., August 16 at 10:00 a.m. to Fri., August 17, 2001
Initial Sale Hearing to confirm winning bidder and make deposit non-refundable	At Auction Conclusion, August <del>16</del> <sup>20</sup> , 2001 at 2pm All briefs regarding my dispute on the sale shall be filed & served by <u>fax</u> <u>9 AM</u> Aug 20, 2001
Winning Bidders file/serve evidence of adequate assurance performance of contracts & leases	Tues., August 21, 2001
Debtors file/serve Sale Motions & Contract Assignment Motion	Tues., August 21, 2001
Creditors file/serve objections to Sale Motions and contract cures and assumptions	<del>Tues., August 28, 2001</del> Mon Aug 27, 2001 at 5pm 4:15
Debtors file/serve Reply to Objections	<del>Thurs., August 30, 2001</del> Wed Aug 29, 2001 at 5pm 4:15

DRAFT 7/20/01

<b>Final Sale Hearing</b>  (To obtain order (a) Approving Asset Purchase Agreement, (b) Authorizing assumption and assignment of designated contracts and leases, and determining contract cures and (c) Providing for sale to be free and clear of liens, rights and interests)	Tues., September 4, 2001 <i>10 <u>30</u> Am</i>
<b>Closing of Transactions</b>	Fri., September 7, 2001 (3 business days after Final Sale Hearing)



**EXHIBIT B  
TO SALE PROCEDURES ORDER**

**SALE SERVICE LIST**

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San Jose, CA 95110  
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Fax: (408) 282-3074  
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email: [kdowd@nightingale-associates.org](mailto:kdowd@nightingale-associates.org)  
[Nightngle1@aol.com](mailto:Nightngle1@aol.com)

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**Advisors to Trade Creditors**

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MURPHY  
SHENEMAN  
JULIAN &  
ROGERS

A FIVE STAR COMPANY

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 17 Fax: (212) 850-2929  
 18 Cell: (646) 408-5834  
 19 e-mail: [richardbaumfield@akllp.com](mailto:richardbaumfield@akllp.com)

20 **U.S. Trustee**  
 21 Office of the United States Trustee  
 22 280 S. First Street, Room 268  
 23 San Jose, CA 95113  
 24 Attn: Robert S. Gebhard, Esq.  
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 26 DD: (408) 535-5531  
 27 Fax: (408) 535-5532

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19 The Sale Service List shall also include the persons specified in Paragraph 11 of this Order, as set forth in Exhibit B-1.

20 For pleadings and notices served after August 3, 2001, the Sale Service List shall include all persons who submit a Letter of Intent on a timely basis under Paragraph 4 of this Order.

26 **MURPHY**  
 27 **SHENEMAN**  
 28 **JULIAN & ROGERS**

A Professional Corporation

**EXHIBIT B-1  
TO SALES PROCEDURES ORDER**

[Names & contact information for persons  
described in Paragraph 11 of Order]

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MURPHY 26  
SHENEMAN  
JULIAN & 27  
ROGERS  
A NATIONAL COMPANY 28

**SECURED CREDITORS  
SERVICE LIST  
(UCC Secured Parties)  
In re Metricom, Inc., et al.  
6331/SL002.axc.wpd (rev. 07/24/01)**

**Hewlett-Packard  
Finance & Remarketing Div.  
Attn: Officer/Managing or General Agent  
1360 Kifer Road  
Sunnyvale, CA 94086**

**Hewlett-Packard  
Finance & Remarketing Div.  
Attn: Officer/Managing or General Agent  
333 Logue Avenue, Bldg. 32  
Mountain View, CA 94043**

**AT&T Capital Serv. Corp.  
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1830 W. Airfield Drive  
DFW Airport, TX 75261**

**Digital Financial Services  
Div. of GE Capital Corp.  
Attn: Officer/Managing or General Agent  
1400 Computer Drive  
Westborough, MA 01581**

**Hewlett-Packard  
Finance & Remarketing Div.  
Attn: Officer/Managing or General Agent  
20 Perimeter Summit Blvd.  
Atlanta, GA 30319**

**Telogy, Inc.  
Attn: Officer/Managing or General Agent  
3885 Bohannon Drive  
Menlo Park, CA 94025**

**Green Tree Vendor  
Services Corp.  
Attn: Officer/Managing or General Agent  
95N Rt. 117 S.  
Paramus, NJ 07653**

**Bankvest Capital Corp.  
Attn: Officer/Managing or General Agent  
200 Nickerson Road  
Marlboro, MD 01752**

**Cabletron Financial Services  
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501 Corporate Centre Dr., #600  
Franklin, TN 37067**

**Agilent Technologies  
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Palo Alto, CA 94304**

**Agilent Financial Services, Inc.  
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Atlanta, GA 30338**

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Marshall, MN 56258**

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Atlanta, GA 30308**

**Vulcan Ventures, Inc.  
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110 - 110th Avenue N.E. #550  
Bellevue, WA 98004**

**Oetel Capital  
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Milpitas, CA 95035**

**Prime Leasing, Inc.  
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10275 W. Higgins, #200  
Rosemont, IL 60018**

**POTENTIAL BIDDERS  
SERVICE LIST**

[Confidential]

**SPECIAL NOTICE LIST  
MCOM 6331**

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Advisors to Bondholders  
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**Committee of Unsecured Creditors**

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David Sutcliffe, Andrew Harries  
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Saddlebrook, NJ 07663-5836

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## Executive Summary

### Background Information

Metricom, Inc. is a leading provider of high-speed, mobile wireless data services. Operating under the brand-name *Ricochet*, the company provides wireless network services that enables the user access to corporate local area networks (LANs), wide-area networks (WANs), internet service providers (ISPs) and various personal digital assistants (PDAs) at or above future 2.5G and 3G speeds, and at a cost structure substantially below 2.5G and 3G estimates. The company's network is deployed in 17 cities, covering 56 million in population, and currently has 50,000 subscribers with a \$28.50 ARPU.

Relying upon fund raising, primarily through available capital markets, the company's primary strategic goal from 1998 through 2000 has been the completion of the network build-out program that was sufficient to trigger various third-party marketing agreements in a timely schedule. A cash-crisis has resulted from a shortfall of revenue due to a failure to reach the necessary penetration required to trigger the third party marketing effort, and the cost overruns from the network build-out.

From 1998 through 2000, the build-out of a network of 17 cities was completed. A detailed footprint map by GSA is enclosed in the Network Description section. A table of current subscriber information by GSA is available, below, in the Deployment Summary.

During 2001, the shortcomings of the execution of the business plan became apparent, and the company began restructuring, including a senior management change. While significant operational problems surfaced, various test-marketing efforts were undertaken to validate the company's marketing initiatives as well as identify a near-term marketing plan to accelerate revenues.

Additional information can be obtained at the Company's Web Site ([www.metricom.com](http://www.metricom.com)) or by reviewing the Company's filings with the Securities and Exchange Commission ([www.sec.gov](http://www.sec.gov)).

Metricom, Inc. is seeking to raise \$200-250 million in strategic capital to restructure, fund on-going operations and execute a business plan allowing the company's continued pursuit of the WDSL consumer market (see Business Plan). Should an investor be interested in some part of the company's assets, the company will entertain qualified bids for those assets.

The company has filed a voluntary petition for protection under Chapter 11 of the US Bankruptcy Code, on July 2, 2001, to, in part, facilitate the sale process. Concurrent with the commencement of the bankruptcy case, the company has filed a sale procedures motion outlining the process under which the assets are to be sold. This sale motion outlines a timetable that requires all due diligence to be completed by July, 20, 2001 and submittal of any letters of intent by July 27, 2001.

### Company Overview

Metricom provides secure, high-speed, wireless data services over the Company's patented MicroCellular Data Network (MCDN) Ricochet™ network. Metricom networks are deployed in 17 general service areas (GSA) domestically covering approximately 56 million potential subscribers (POPS) with Ricochet wireless service. The company has approximately 50,000 paying subscribers with average revenue per user (ARPU) of \$28.50. The company employs 450 people nationwide.

At 128kpbs sustained to the user, Ricochet is the fastest most flexible wireless technology available today and the only service capable of delivering full media support for Internet access. With Ricochet, Metricom delivers wireless data service that exceeds the optimistic burst speed projections for 2.5G and 3G wireless technologies that have yet to be deployed. At actual installation costs of \$33,000 per square mile, Metricom has a substantially better economic model. With software enhancements only, requiring no changes to the deployed network equipment, the company expects to reach speeds of 256kpbs in the next year. Beyond its leadership in wireless technology, the Company has



more than [5] years of experience with the backend systems required to deliver uninterrupted service at varying speeds in multiple product and pricing models.

The Company has strong business and distribution partnerships with Novatel Wireless, Sierra Wireless, Compaq, Ricoh, Microsoft, Wireless WebConnect, GoAmerica, AplusNet, Worldcom, and Earthlink.

In a world where connectivity isn't an option Metricom is in a unique position with a focused, data-only wireless strategy building a business based on actual subscriber experience.

### Immediate Opportunity

The company has recently completed market testing that has identified a market segment capable of bridging the current viability gap. In the last 4 months the company has done primary market research to identify 3 market segments (consumer, "prosumer", & enterprise), understands their requirements, and revised it's products and distribution strategy to address them. In this period the company introduced 2 new products and tested them in market demonstrations in San Diego and San Francisco. With these introductions the company saw sudden and dramatic improvements in new subscribers acquisition without loss in existing business. While the results are not conclusive, they are strong early indicators that the company has yet to fully exploit the technology's ability to generate cash from operations.

Based on these demonstrated results and coupled with other operating experience, the company has developed a revised business plan that more appropriately matches network expansion with revenue growth without compromising the upside of additional domestic and international expansion of the network.

## Marketing Strategies Engaged by Metricom

### The 28.8 kbps market: 1995 – 2000

Metricom introduced its Ricochet 28.8 kbps service to the San Francisco Bay market in 1995 with virtually no retail presence and nominal marketing support. The sale was direct and targeted primarily to the mobile business professional and secondarily to university students (given the deeper penetration of the Internet at universities at that time versus the general population). From the consumer perspective, the Internet was in its nascent stage and so the notion of a Wireless Internet was even more novel.

Ricochet's 28.8 kbps service rolled out to the Seattle and Washington D.C. markets in 1997, also with the direct sale approach, no retail presence and virtually no marketing support. The mobile professional was able to then purchase service for the combined three markets services with no local-only option being available.

At this time, Ricochet's primary competitors were dial-up Internet Service Providers (ISPs) such as AOL and Prodigy. Ricochet was priced at \$29.95 per month to compete against these alternatives.

**As of December 31, 1999, there were 29,658 subscriptions to the 28.8 kbps service in the three markets. Thereafter, selling of this service was ceased to accommodate the introduction of Ricochet 128 kbps.**

### Introduction of 128 kbps high-speed Internet access

Ricochet's technology evolved to provide the marketplace with a high-speed access option, 128 kbps, that could effectively compete against higher speed dial-up service (56 kbps) as well as DSL and cable modem. Significant 1999 funding (\$600,000,000) from WorldCom and Vulcan Ventures enabled Metricom to deploy the 128 kbps service beginning in July, 2000 in San Diego and Atlanta, to a total of 13 markets by the end of 2000. Given this expansion and availability of marketing funds, Metricom launched its first in earnest marketing supported endeavors beginning in July 2000 that ran through the end of the year.

Marketing focused on development of a wholesale to reseller (RASPs: Ricochet Authorized Service Providers) program, creating partnerships with six ISPs as resellers: Wireless WebConnect, Juno, GoAmerica, Aether, IP Communications and WorldCom. At this time, Metricom's Ricochet marketing strategy was to gain distribution through resellers, build the Ricochet brand through mass media and rely upon resellers to pull sales through the retail channel at the consumer level. The Ricochet service was offered at an MSRP of \$74.95 to \$79.95.

Because the company was expecting distribution to come from WorldCom and its RASP partners, marketing was focused on brand development. The company expended considerable resources in the development and implementation of a multi-market TV advertising campaign. The effectiveness of these advertisements was never fully measured.

Marketing efforts were targeted at the Mobile Professional with key messaging being "freedom from the office—empowering the mobile professional with the choice to work where and when they want." The product was offered as a 128 kbps national service available in all 13 markets.

Local media were employed with television being the primary medium supported by radio, newspaper print and out of home.

**From the inauguration of the 128 kbps service in June 2000 to the end of the year, 12,185 subscriptions of the high-speed service were created. As of 12/31/00, 21,843 28.8 kbps subscriptions and 34,028 total subscriptions were active.**

### 2001: First Quarter test in Atlanta and Dallas

Lacking any substantial subscriber growth, limited marketing support by the RASPS, and no marketing by WorldCom, the company attempted to get more involved in growing subscribers and engaged in limited marketing tests in Atlanta and Dallas. Marketing messages used in the test markets focused less on brand building and more on product features, benefits and offers. Advertising which had previously been RASP-neutral was refined to drive the consumer to specific RASPs WorldCom in Atlanta, and GoAmerica in Dallas, for the Ricochet Wireless solution. A higher level of coordination at retail was undertaken with Metricom providing sales support such as service demonstrations at the point of purchase.

The target of Mobile Professional remained the same with umbrella messaging continuing to be "freedom from the office."

As with the previous market implementation of 128 kbps, pricing for Atlanta and Dallas ranged between \$74.95 and \$79.95 MSRP.

**Results: Subscription activations of the 128 kbps national service were 1070 in Atlanta and 555 in Dallas during the 13-week program.**

With less than satisfactory results in the market tests the company engaged outside expertise to develop a market segmentation of potential buyers and outline a set of products, programs, and price points that could yield results sufficient to justify further investment and sustain operations. Through primary market research the company identified 3 potential buying segments: Consumer, Prosumer and Enterprise.

### 2001: Second Quarter test in San Diego

The previously untapped Home Consumer market segment was identified as offering high revenue potential given its currently broad scope, rate of growth and Ricochet's 128 kbps benefits versus competitors. With key competitors, DSL and Cable, the Home Consumer often experiences coverage and provisioning issues. Ricochet 128 kbps offers immediate gratification: the ability for the consumer to choose to obtain high-speed Internet access and install the service immediately. This immediate gratification is counter to the consumer experience currently with competitors. An additional benefit to the Home Consumer is flexibility: Ricochet can easily be moved from room-to-room and even out of doors. It is ideal for Home Consumers not wishing to establish a costly, permanent Internet connection (such as renters, those in transition) and it is portable. If the consumer wishes to use the Home product in a mobile fashion, that too, is possible with Ricochet. No other Internet Access provider can offer this option.

A 128 kbps local offering was made in a six-week program to the Home Consumer market beginning in May and running through June 2001. Pricing of the local service was \$44.95 and of

the national service was \$69.95 MSRP. Primary objective of the marketing effort was to drive sales through a direct benefits message (rather than build brand). Media employed were sales-directed retail print, direct response television, promotional radio and place-based (doorhangers to highly-targeted neighborhoods) with all messaging effectively asking for the order and emphatically defining Ricochet to the Home Consumer.

An additional marketing strategy was implemented to leverage the inherent viral aspect of the Ricochet service. This was executed through community grassroots influencers introducing Ricochet to other opinion leaders, as well as demonstration programs at retail and community events.

**Results: Within San Diego, subscription activations (net adds) during the 6-week campaign were 1360 for the 128 kbps local service and 330 for the 128kbps national service for a total net addition of 1690 subscriptions.**

**As of 6/24/01, total Ricochet subscriptions were 50,621: 16,835 for the original 28.8 kbps service, 33,786 for the 128 kbps service.**

## Network Description

### Basic Elements

- 63,000 compact, inexpensive “poletop” radios that communicate with users’ computers
- 1,600 leased Wired Access Points (WAP’s) which are in turn connected to poletop radios via a wireless link
- WAPs are linked to Metricom’s Network Interface Facilities via high-speed dedicated wire connections
- Metricom’s Network Interface Facilities (NIFs) aggregate traffic to/from all WAP’s and provide high-speed connections to the internet and other networks
- Metricom’s two Network Operations Centers (NOCs) provide central management of entire network

## Technical Summary

### Ricochet II RF Network

#### Spectrum

- 26 MHz 902-928 MHz
- 83.5 MHz 2400 – 24083.5 MHz
- 5 – 10 MHz WCS 2315-2320 and 2345-2350 MHz

#### WAP

##### Coverage:

- 10.5 sq. miles (radius = 1.8 miles)
- 70 poletops (7 PTR/sq mi.)

##### Bandwidth Capacity

- WAP: 12 – 32 ERADIOS (typical initial install 12 radios)
- ERADIO provides 1.5 128kbps user circuits
- Raw RF Data Rate: 750kbps –1Mbps

##### Subscriber Capacity

- 100 to 250 active subscribers
- 800 to 2000 paying subscribers

#### Poletop

##### Coverage

- 7 poletops per sq. mile: system average
- 5 to 40 poletops per sq. mile (radius = 0.25 miles) dependent on morphology

##### Bandwidth Capacity

- 176 kbps average throughput in the field
- 220 kbps average throughput in the lab

##### Subscriber Capacity

- 5 to 8 active internet users

#### Gateway

##### User Throughput

- 28 kbps to unlimited

##### Subscriber Model

- 12% duty cycle
- 8:1 paying to active ratio
- 500MB monthly download

## Ricochet 2

### Average Capital Cost per Square Mile

7 poletop radios per square mile @ \$2,000 per radio installed

1 Wired Access Point per 10 square miles @ \$180,000 per WAP installed

Total Cost per square mile =

WAP = \$180K/10 square miles = \$18K

Poletop = \$2K x 7 square miles = \$14K

NIF = \$550K/600 square miles = \$ 1K

Total Average \$33K per square mile

### Average Operating Cost per Square Mile

Rent & Power: \$2,000 per month per WAP = \$2000/sq mile/month  
\$10 per month per Poletop x 7 = \$70 per square mile/month  
\$10,000 per month per NIF = \$16 per square mile/month

Comm: \$900 per month per WAP (2 T-1 lines per WAP)  
= \$90 per square mile per month  
\$20 allocated cost from NIF (avg 60 WAP's/NIF @ \$12K/month)

Total Approximately \$400 per month per square mile

### Breakeven Subscribers

Breakeven subs to cover operating costs:  
@ \$25/ARPU = average 16 sub per square mile

Breakeven subs to cover operating and capital costs (assuming 4 yr life):  
@ \$25/ARPU = average 44 subs per square mile

## Deployment Summary

Market	Approximate Total Population Coverage	Current Subscribers				Total
		28K	64K	Local	National	
Atlanta	1,200,000				1,964	1,964
Baltimore	1,800,000	8			268	276
Chicago	2,700,000				102	102
Dallas/Fort Worth	3,800,000	18			2,533	2,551
Denver	1,300,000	2			420	422
Detroit	3,300,000				315	315
Houston	2,600,000				1,115	1,115
Los Angeles	11,600,000	139			2,714	2,853
Minneapolis	1,800,000				635	635
New York City	9,300,000	31			4,937	4,968
Philadelphia	4,000,000	2			613	615
Phoenix	2,100,000				1,176	1,176
Salt Lake City	200,000	1			56	57
San Diego	2,100,000	18		1,112	1,467	2,597
San Francisco	5,200,000	9,937	262		10,704	20,903
Seattle	2,400,000	2,789			537	3,326
Washington DC	1,500,000	2,623			852	3,475
Other	-	988	-	-	1,361	2,349
<b>Totals</b>	<b>56,900,000</b>	<b>16,556</b>	<b>262</b>	<b>1,112</b>	<b>31,769</b>	<b>49,699</b>



**Summary of Installed WAPs and Poletops  
Units and Installed Costs to Date**

	City Code	Installed WAP		Installed Poletop Radios	
		Units <sup>Note 1</sup>	\$ <sup>Note 2</sup>	Units <sup>Note 1</sup>	\$ <sup>Note 2</sup>
Operational	Atlanta	114	9,404,090	2,812	6,408,883
	Baltimore	85	9,033,663	1,699	3,305,455
	Chicago	115	13,785,971	2,462	14,746,588
	Denver	46	5,122,264	1,371	2,767,842
	Detroit	89	7,951,555	3,547	9,418,469
	Dallas/Ft. Worth	107	11,308,923	5,913	12,595,956
	Houston	87	10,842,263	3,458	7,971,892
	Los Angeles	103	13,857,374	10,285	26,240,074
	Minneapolis	77	9,480,746	2,743	7,920,759
	New York City	111	15,607,918	5,225	13,618,842
	Philadelphia	109	12,113,648	4,468	8,757,399
	Phoenix	57	7,906,094	3,405	6,912,775
	Seattle	70	8,892,801	2,741	5,571,630
	San Diego	64	7,688,063	3,187	6,303,393
	San Francisco	92	11,683,710	7,166	13,837,096
	Salt Lake City	35	3,282,191	1,162	2,354,882
	Washington, DC	70	7,459,488	2,910	5,420,191
	<b>Sub-Total</b>	<b>1,431</b>	<b>165,420,762</b>	<b>64,554</b>	<b>154,152,126</b>
Phase 2	Boston	51	4,267,594	293	1,633,546
	Kansas City	33	3,064,302	941	5,019,521
	Miami	22	1,434,383	2	17,026
	St. Louis	6	1,241,618	0	5,512
	<b>Sub-Total</b>	<b>112</b>	<b>10,007,897</b>	<b>1,236</b>	<b>6,675,605</b>
<b>Total</b>		<b>1,543</b>	<b>\$175,428,659</b>	<b>65,790</b>	<b>\$160,827,731</b>

Note 1 - Data as of June 25, 2001

Note 2 - Data as of April 30, 2001

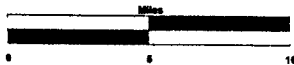
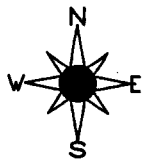
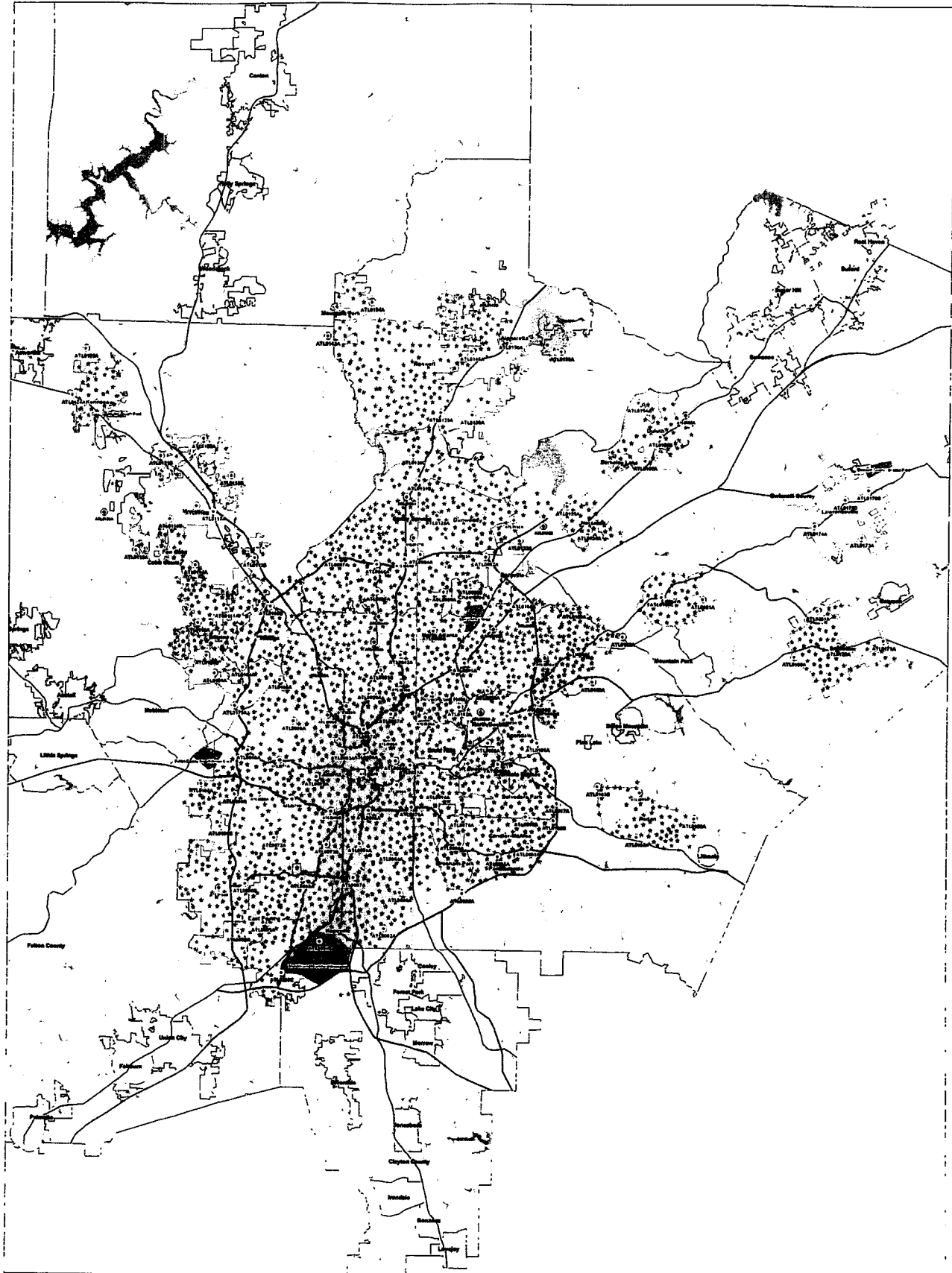
**Metricom, Inc.**  
**Warehoused Radios**  
**Installed Radios Excluded**

	GSA	City/State	PTR		Eradio		VCS		Grew PTR		Total Spares & Bombs		Total
			108748-100		108748-200		108748-300		108748-400				
			QTY	\$	QTY	\$	QTY	\$	QTY	\$		\$	
ATL	ATL	Atlanta, GA										\$ 401,235	\$ 401,235
ATL	ATL	Atlanta, GA			38	\$ 59,744							\$ 59,744
ATL	OPSATL	Atlanta, GA			12	\$ 19,915							\$ 19,915
AUS	AUS	Austin, TX			24	\$ 39,829							\$ 39,829
BALWDC	BALWDC	Jessup, MD										\$ 791,759	\$ 791,759
BALWDC	BALWDC	Jessup, MD	426	\$ 720,182	40	\$ 66,382							\$ 786,564
BALWDC	OPSBAL	Baltimore, MD			416	\$ 690,373							\$ 690,373
BOS	BOS	Boston, MA	4,313	\$ 7,291,213	72	\$ 119,488							\$ 7,410,700
CHI	CHI	Chicago, IL										\$ 360,753	\$ 360,753
CHI	CHI	Chicago, IL			380	\$ 630,629		4	\$ 4,808				\$ 635,437
DEN	DEN	Denver, CO										\$ 135,640	\$ 135,640
DEN	DEN	Denver, CO	864	\$ 1,460,609	40	\$ 66,382							\$ 1,526,991
DEN	OPSDEN	Denver, CO			8	\$ 13,276							\$ 13,276
DET	DET	Detroit, MI										\$ 184,008	\$ 184,008
DET	DET	Detroit, MI	384	\$ 649,160	84	\$ 139,402							\$ 788,562
DET	OPSDET	Detroit, MI			8	\$ 13,276							\$ 13,276
DFW	DFW	Dallas, TX										\$ 368,200	\$ 368,200
DFW	DFW	Dallas, TX	1,538	\$ 2,596,839	284	\$ 471,312							\$ 3,068,151
DFW	OPSPDFW	Dallas, TX			6	\$ 13,276							\$ 13,276
DWS	DWS	Elizabeth, NJ										\$ 1,784,323	\$ 1,784,323
HOU	HOU	Houston, TX										\$ 188,222	\$ 188,222
HOU	HOU	Houston, TX	1,344	\$ 2,272,059	80	\$ 132,784							\$ 2,404,843
HOU	OPSHOU	Houston, TX			35	\$ 58,084							\$ 58,084
KAN	KAN	Kansas City, MO										\$ 259,059	\$ 259,059
KAN	KAN	Kansas City, MO			232	\$ 385,018							\$ 385,018
LAC	LAC	Los Angeles, CA										\$ 1,000,849	\$ 1,000,849
LAC	LAC	Los Angeles, CA	1,439	\$ 2,432,658	814	\$ 1,350,874							\$ 3,783,532
LAC	OPSLAC	Los Angeles, CA			8	\$ 13,276							\$ 13,276
MAR	MARCONI MIL	Milwaukee, WI			1,872	\$ 3,108,878							\$ 3,108,878
MAR	MARCONI NC	Welcome, NC						510	\$ 813,035				\$ 813,035
MIA	MIA	Miami, FL										\$ 395,927	\$ 395,927
MIA	MIA	Miami, FL			511	\$ 848,030							\$ 848,030
MIL	MIL	Milwaukee, WI	1,536	\$ 2,596,839									\$ 2,596,839
MIN	MIN	Minneapolis, MN										\$ 133,376	\$ 133,376
MIN	OPSMIN	Minneapolis, MN			8	\$ 13,276							\$ 13,276
NYC	NYC	Edison, NJ										\$ 787,395	\$ 787,395
NYC	NYC	Edison, NJ	7,718	\$ 13,044,052	656	\$ 1,088,865		52	\$ 82,506				\$ 14,195,223
NYC	OPSNYC	New York City, NY			8	\$ 13,276							\$ 13,276
OMA	OMA	Omaha, NE	2,535	\$ 4,285,488									\$ 4,285,488
PHI	OPSPHI	Philadelphia, PA			16	\$ 26,553							\$ 26,553
PHI	PHI	Philadelphia, PA										\$ 385,864	\$ 385,864
PHI	PHI	Philadelphia, PA	2,670	\$ 4,513,888	12	\$ 19,915							\$ 4,533,803
PHX	PHX	Phoenix, AZ										\$ 559,380	\$ 559,380
PHX	PHX	Phoenix, AZ	1,056	\$ 1,785,189	180	\$ 298,719							\$ 2,083,908
PUG	OPSPUG	Seattle, WA			8	\$ 13,276							\$ 13,276
PUG	PUG	Seattle, WA										\$ 406,829	\$ 406,829
PUG	PUG	Seattle, WA	480	\$ 811,450	408	\$ 677,096		228	\$ 274,083				\$ 1,762,609
SDC	OPSSDC	San Diego, CA			8	\$ 13,276							\$ 13,276
SDC	SDC	San Diego, CA										\$ 188,799	\$ 188,799
SDC	SDC	San Diego, CA	416	\$ 703,256	12	\$ 19,915							\$ 723,171
SFC	OPSSFC	San Francisco, CA			28	\$ 46,467							\$ 46,467
SFC	SFC	San Francisco, CA										\$ 579,797	\$ 579,797
SFC	SFC	San Francisco, CA	578	\$ 973,740	216	\$ 358,463							\$ 1,332,203
SJC	MANHATTAN	San Jose, CA	3,682	\$ 6,224,495	1,245	\$ 2,066,140							\$ 8,290,634
SJC	MSL	San Jose, CA	169	\$ 285,698	5	\$ 8,298		111	\$ 133,425		55	\$ 95,312	\$ 322,733
SJC	NAVL	Fremont, CA										\$ 4,780,144	\$ 4,780,144
SJC	NORTH AM	San Jose, CA			649	\$ 1,077,048		10	\$ 12,020				\$ 1,089,068
SJC	RECON	San Jose, CA						3	\$ 3,606				\$ 3,606
SJC	TEST	San Jose, CA	188	\$ 284,007	8	\$ 9,957							\$ 293,965
SLC	OPSSLC	Salt Lake City, UT			8	\$ 13,276							\$ 13,276
SLC	SLC	Salt Lake City, UT										\$ 248,966	\$ 248,966
SLC	SLC	Salt Lake City, UT	672	\$ 1,136,029	84	\$ 139,302		8	\$ 9,816				\$ 1,285,048
SNS	SNS	Warsaw, IN										\$ 3,667,821	\$ 3,667,821
STL	STL	St Louis, MO										\$ 3,181	\$ 3,181
STL	STL	St Louis, MO			318	\$ 524,418							\$ 524,418
Total			31,982	\$ 54,066,211	8,837	\$ 14,665,443	926	\$ 1,113,080	55	\$ 95,312		\$ 17,587,527	\$ 87,527,572

**Metricom, Inc.**  
**Warehoused WAPs by Location**  
**Installed WAPs not Included**

City/State	108944-000 QTY	INDOOR RZVAP \$	108946-000 QTY	A.F.WAP ISM OUTDOOR \$	108948-000 QTY	A.F.WAP WCS INDOOR \$	108950-000 QTY	A.F.WAP WCS OUTDOOR \$	108237-000 QTY	A.F.WAP COMBO OUTDOOR \$	109239-000 QTY	A.F.WAP COMBO INDOOR \$	Total Cabinets	Total \$
ATL Atlanta, GA	1	\$ 10,213	22	\$ 363,680							2	\$ 155,236	25	\$ 529,129
BAL Jessup, MD			12	\$ 198,371									12	\$ 198,371
BOS Boston, MA	10	\$ 102,132	2	\$ 33,062					3	\$ 200,384	3	\$ 232,854	18	\$ 568,431
CHI Chicago, IL	1	\$ 10,213	62	\$ 1,024,915				1	\$ 77,618		1	\$ 77,618	64	\$ 1,112,746
DEN Denver, CO			3	\$ 49,593				1	\$ 77,618				5	\$ 204,829
DET Detroit, MI	1	\$ 10,213	8	\$ 132,247									9	\$ 142,460
DFW Dallas, TX	2	\$ 20,426	23	\$ 380,210				3	\$ 232,854		5	\$ 388,090	33	\$ 1,021,581
HOU Houston, TX			6	\$ 99,185	1	\$ 66,795		1	\$ 77,618		3	\$ 232,854	12	\$ 543,247
KAN Kansas City, MO	5	\$ 51,066	14	\$ 231,432							18	\$ 1,397,124	19	\$ 282,498
LAC Los Angeles, CA	19	\$ 194,050	39	\$ 644,705					7	\$ 467,562	4	\$ 310,472	83	\$ 2,703,441
MARCONI	68	\$ 694,495	304	\$ 5,025,391	16	\$ 1,088,713		91	\$ 7,063,238	1	\$ 66,795		484	\$ 14,229,103
MIA Miami, FL	9	\$ 91,918	35	\$ 578,581									44	\$ 670,500
MIN Minneapolis, MN	3	\$ 30,639	2	\$ 33,062									5	\$ 63,701
MSL San Jose, CA			10	\$ 165,309									10	\$ 165,309
NYC Edison, NJ	12	\$ 122,588	25	\$ 413,272					6	\$ 400,768	18	\$ 1,397,124	61	\$ 2,333,722
PHI Philadelphia, PA	2	\$ 20,426	9	\$ 148,778					1	\$ 66,795	1	\$ 77,618	13	\$ 313,617
PHX Phoenix, AZ	1	\$ 10,213	19	\$ 314,087							5	\$ 388,090	25	\$ 712,390
PUG Seattle, WA	2	\$ 20,426	27	\$ 446,334	2	\$ 133,589		13	\$ 1,009,034		27	\$ 1,803,454	97	\$ 5,430,905
SDC San Diego, CA			12	\$ 198,371							2	\$ 133,589	18	\$ 642,432
SFC San Francisco, CA			36	\$ 595,112	1	\$ 66,795		5	\$ 388,090		3	\$ 200,384	48	\$ 1,483,234
SLC Salt Lake City, UT	1	\$ 10,213	5	\$ 82,654							1	\$ 66,795	11	\$ 470,134
STL Saint Louis, MO			39	\$ 644,705									39	\$ 644,705
WDC Jessup, MD	10	\$ 102,132	42	\$ 694,297									52	\$ 796,429
<b>Total</b>	<b>147</b>	<b>\$ 1,501,335</b>	<b>756</b>	<b>\$ 12,497,353</b>	<b>20</b>	<b>\$ 1,335,892</b>	<b>115</b>	<b>\$ 8,926,070</b>	<b>52</b>	<b>\$ 3,473,319</b>	<b>97</b>	<b>\$ 7,528,946</b>	<b>1,187</b>	<b>\$ 35,262,914</b>

Atlanta - Launch Footprint as of 6/26/2001



■ ISM WAPs LA : 106  
 WCB WAPs LA : 0  
 COMBO WAPs LA : 0  
 ■ ISM WAPs Not LA : 46  
 WCB WAPs Not LA : 0  
 COMBO WAPs Not LA : 0  
 + RI points: 2812

Legend  
 Available Now  
 Available While  
 Under Construction  
 E25: Future Service

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GSA Department  
 Metrics  
 300 West Avenue Street  
 San Jose, CA 95128

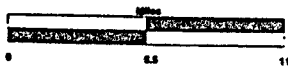
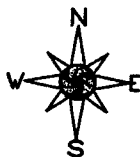
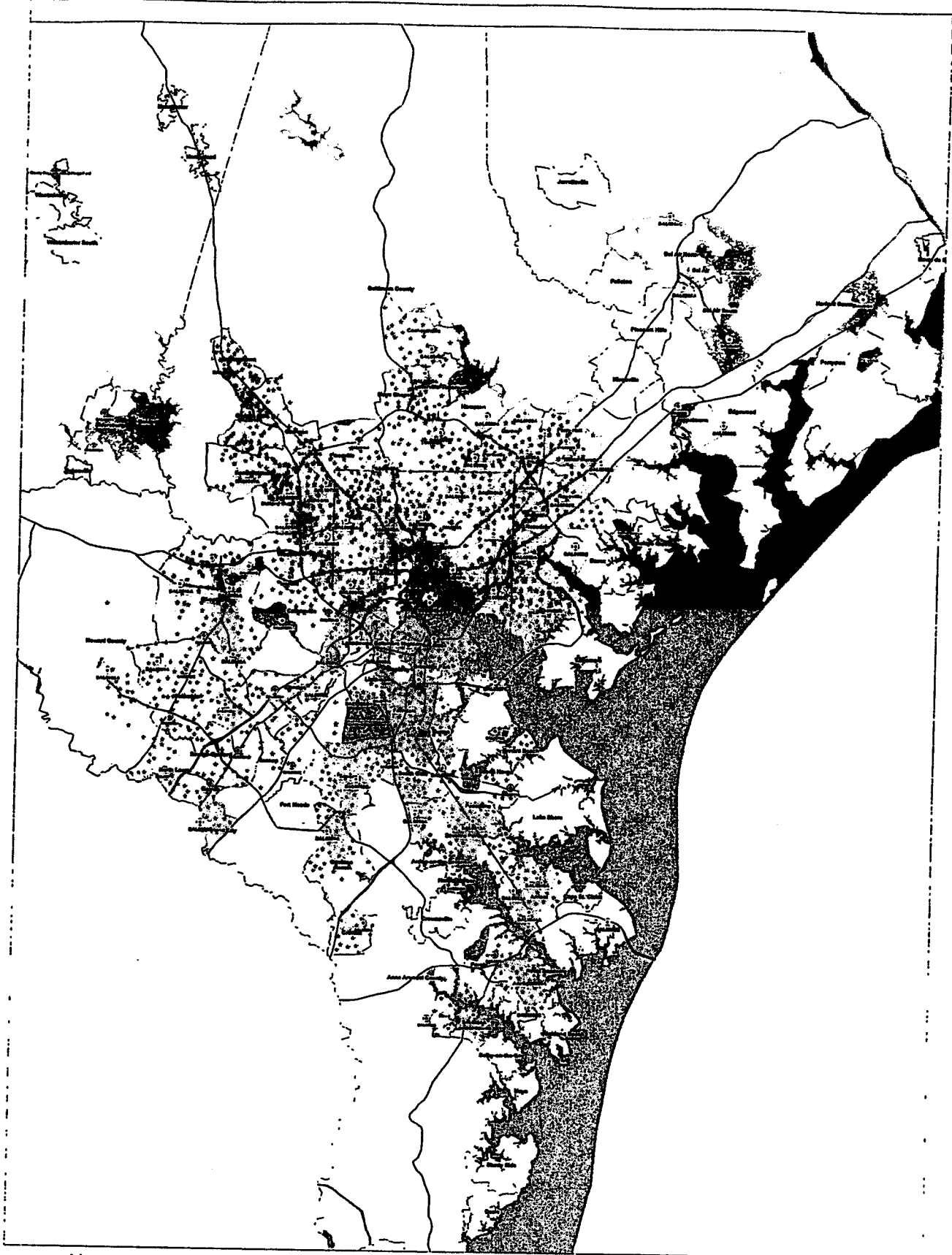
ricatel

GSA Name: Atlanta

Revision Date: 06/26/2001

Scale: 1:100000 Date: 06/26/2001 By: JWB

# Baltimore - Launch Footprint as of 6/26/2001

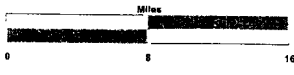
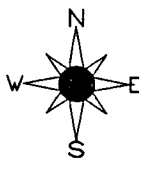
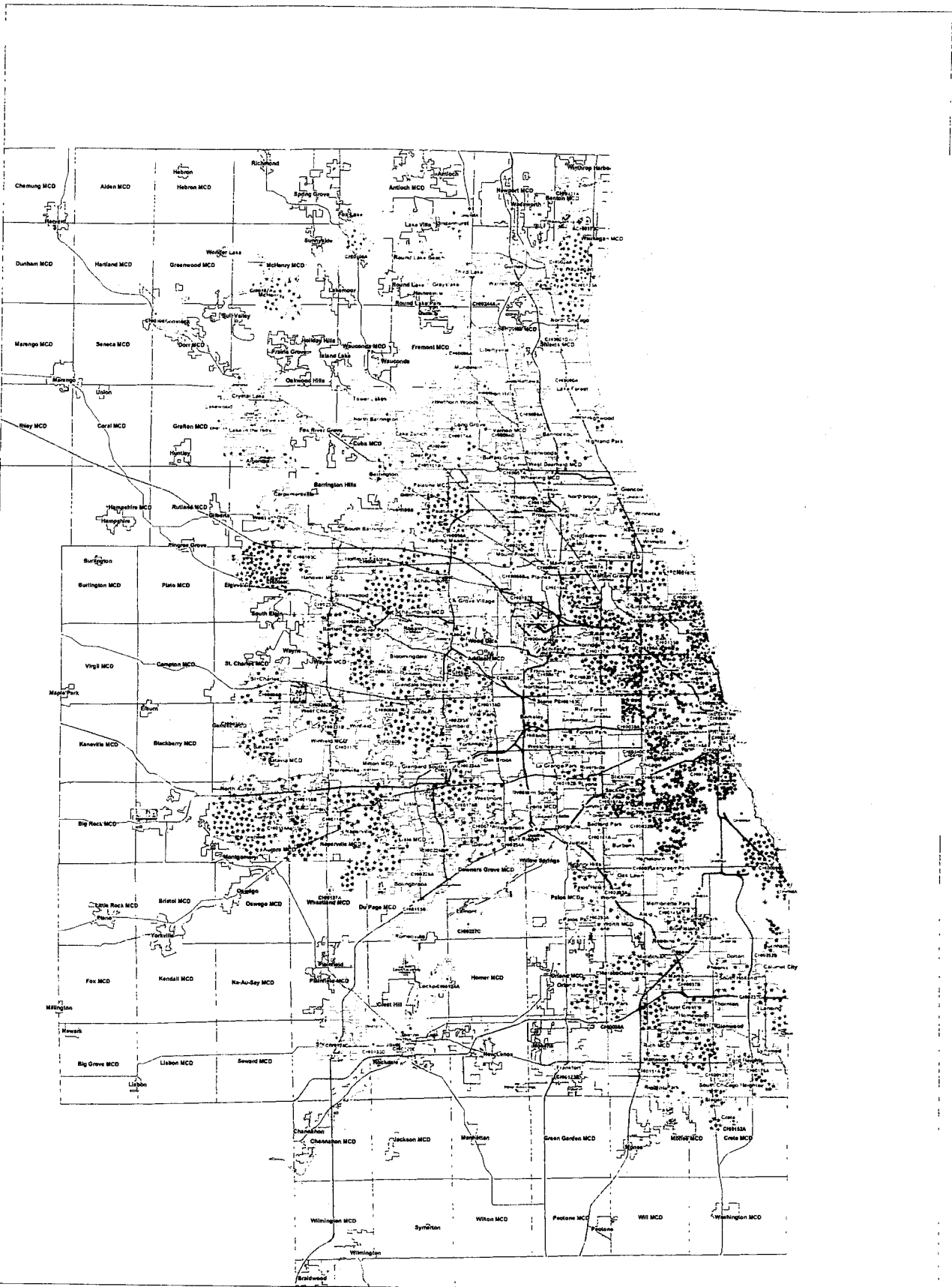


1	MM WAPs LA : 0
2	WCS WAPs LA : 0
3	COASO WAPs LA : 0
4	OSM WAPs MA LA : 0
5	WCS WAPs MA LA : 0
6	COASO WAPs MA LA : 0
7	PT pathways 1999
8	Legend
9	Available Now
10	Available While Under Construction
11	Future Service

GIS 11/2001

<b>IBM Department</b>	
<b>Baltimore</b>	
<b>IBM Street Address Dept</b>	
<b>One Arden, MD, 21210</b>	
<b>CSA Network Baltimore</b>	
<b>Revision Date: 06/26/2001</b>	
North Arrow	Scale

# Chicago - Launch Footprint as of 6/26/2001



■ ISM WAPs List: 105  
 ■ WCS WAPs List: 0  
 ■ COMBO WAPs List: 0  
 ○ ISM WAPs Not List: 169  
 ○ WCS WAPs Not List: 0  
 ○ COMBO WAPs Not List: 0  
 \* R2 polygons: 2463

**Legend**  
 Available Now  
 Available While Under Construction  
 Future Service

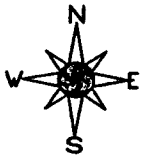
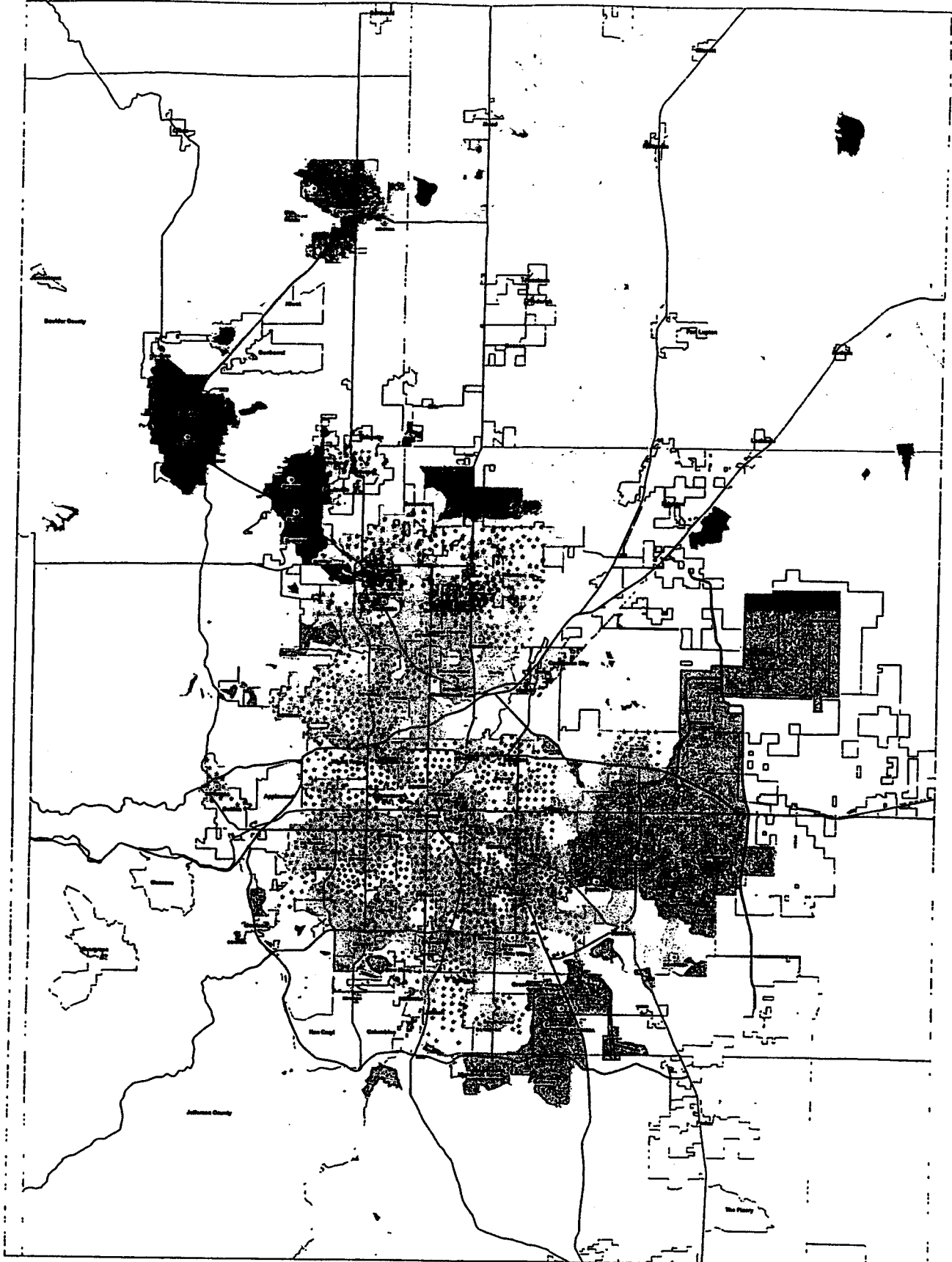
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**GIS Department**  
**Metricom**  
 803 West Jackson Street  
 San Jose, CA 95110  
 ricochet

GSA Name: Chicago

Revision Date: 04/24/2001  
 Scale: 1:51811 Date: 04/24/2001 By: J110

Denver - Launch Footprint as of 6/26/2001




■ SRV WAPs LA: 20  
 ■ VCE WAPs LA: 4  
 ■ COMBO WAPs LA: 9  
 ■ SRV WAPs Not LA: 123  
 ■ VCE WAPs Not LA: 3  
 ■ COMBO WAPs Not LA: 12  
 ■ R2 polygons: 1291

Legend  
 Available Now  
 Available Within  
 Under Construction  
 ■ Future Service

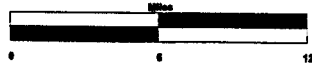
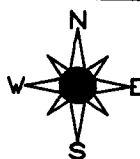
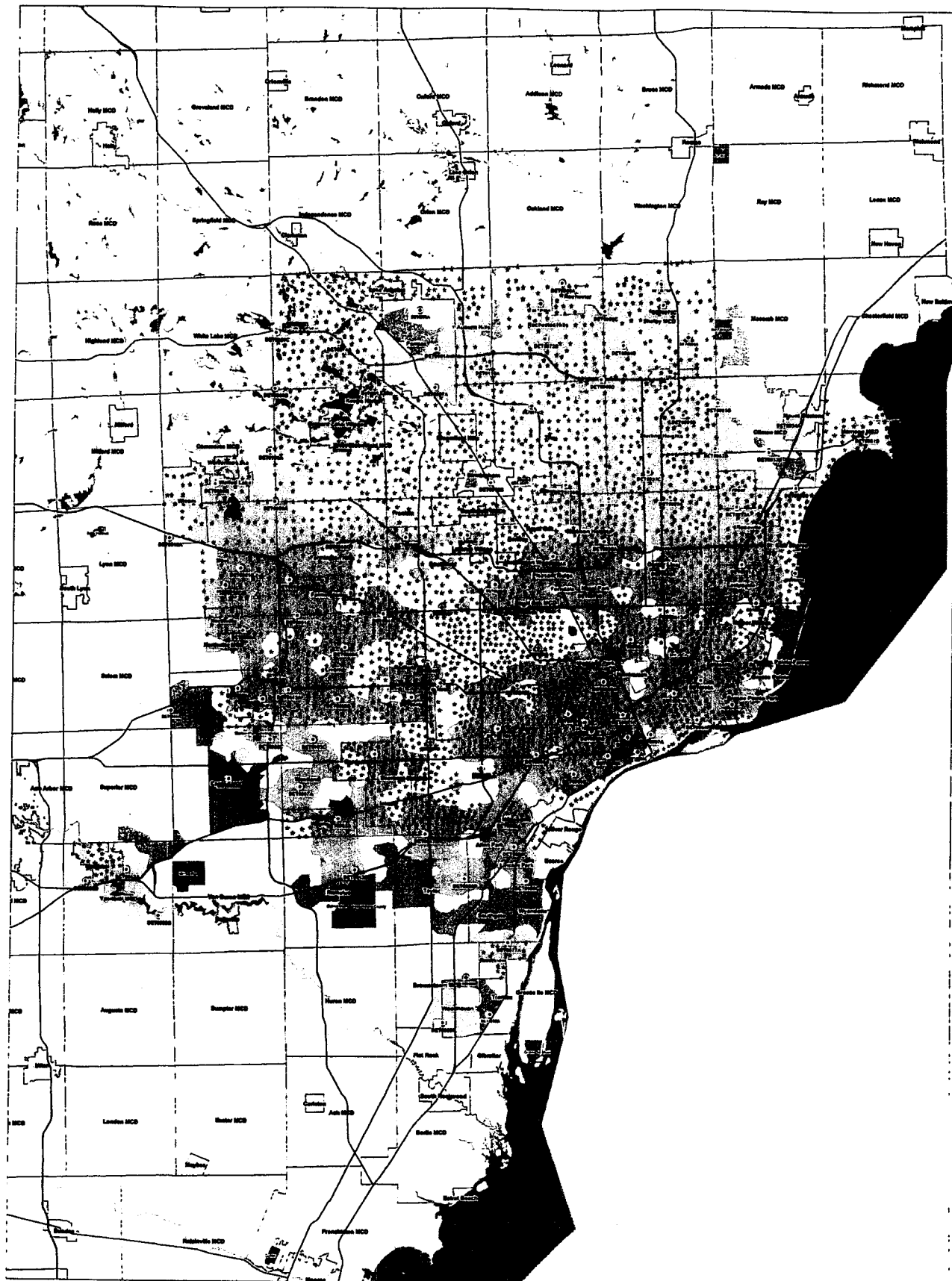
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GIS Department  
 200 West Colfax Street  
 Denver, CO 80202

  
 Esri  
 GIS Home Server

Revision Date: 06/26/2001  
 Date: 1/2000    User: GISADMIN    No. 010

# Detroit - Launch Footprint as of 6/26/2001

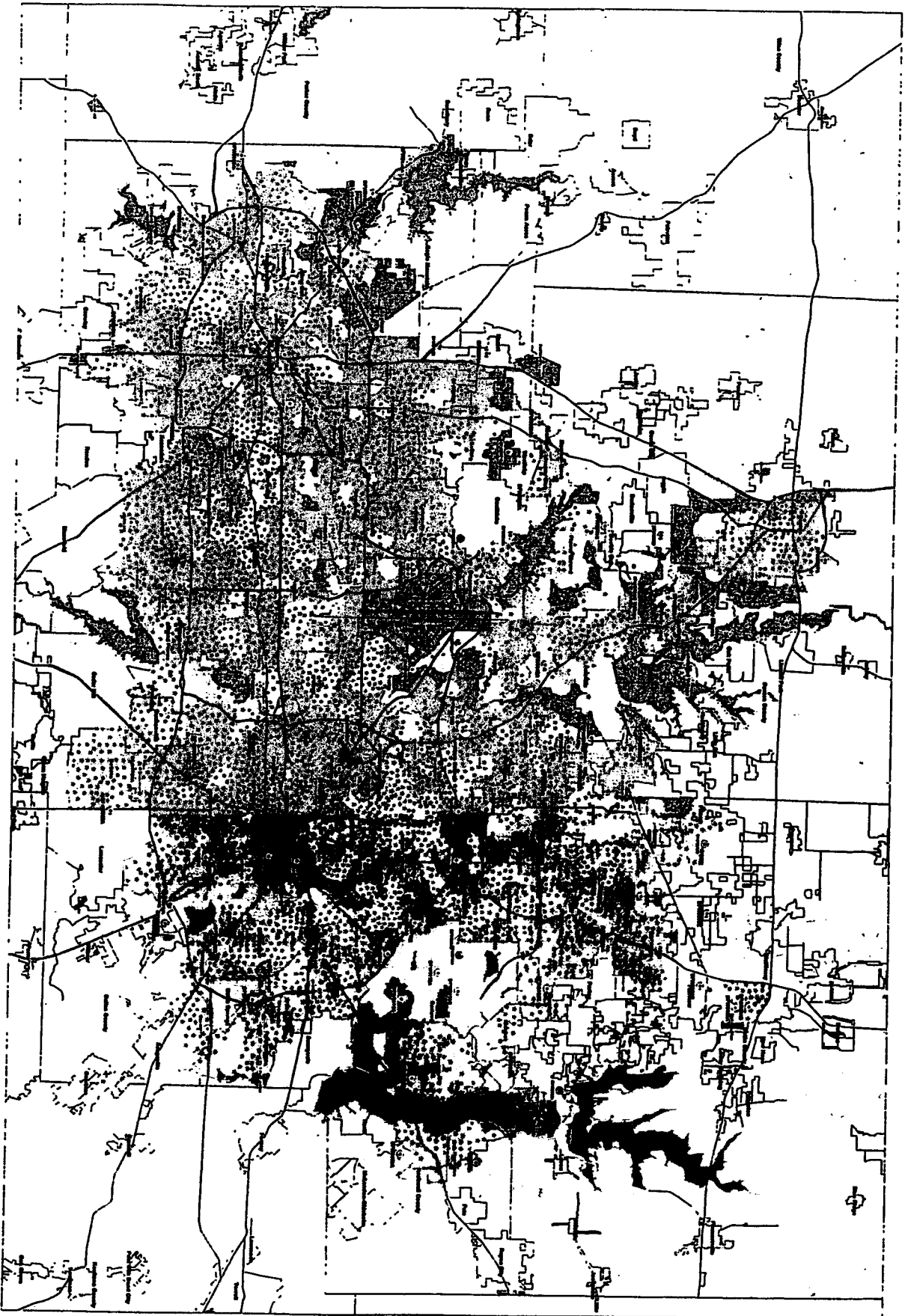


□ 18M WAFs LA : 04  
 WCD WAFs LA : 0  
 COMBO WAFs LA : 0  
 □ 18M WAFs Int LA : 06  
 WCD WAFs Int LA : 0  
 COMBO WAFs Int LA : 0  
 \* FD package: 0647  
 Legend  
 Availability: Now  
 Available 1998  
 Under Construction  
 2798 Future Service

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 IBM Corporation  
 Motorola  
 200 West Jackson Street  
 Ann Arbor, MI 48106  
 icofel  
 GSA Homeport Detroit  
 Revision Date: 06/26/2001  
 Scale: 1:500000    Index: 04/00000001    Page: 04/01



Dallas / Ft. Worth - Launch Footprint as of 6/26/2001



068-0-2801

1:100,000

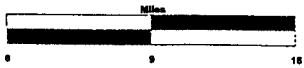
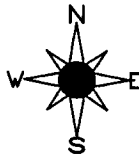
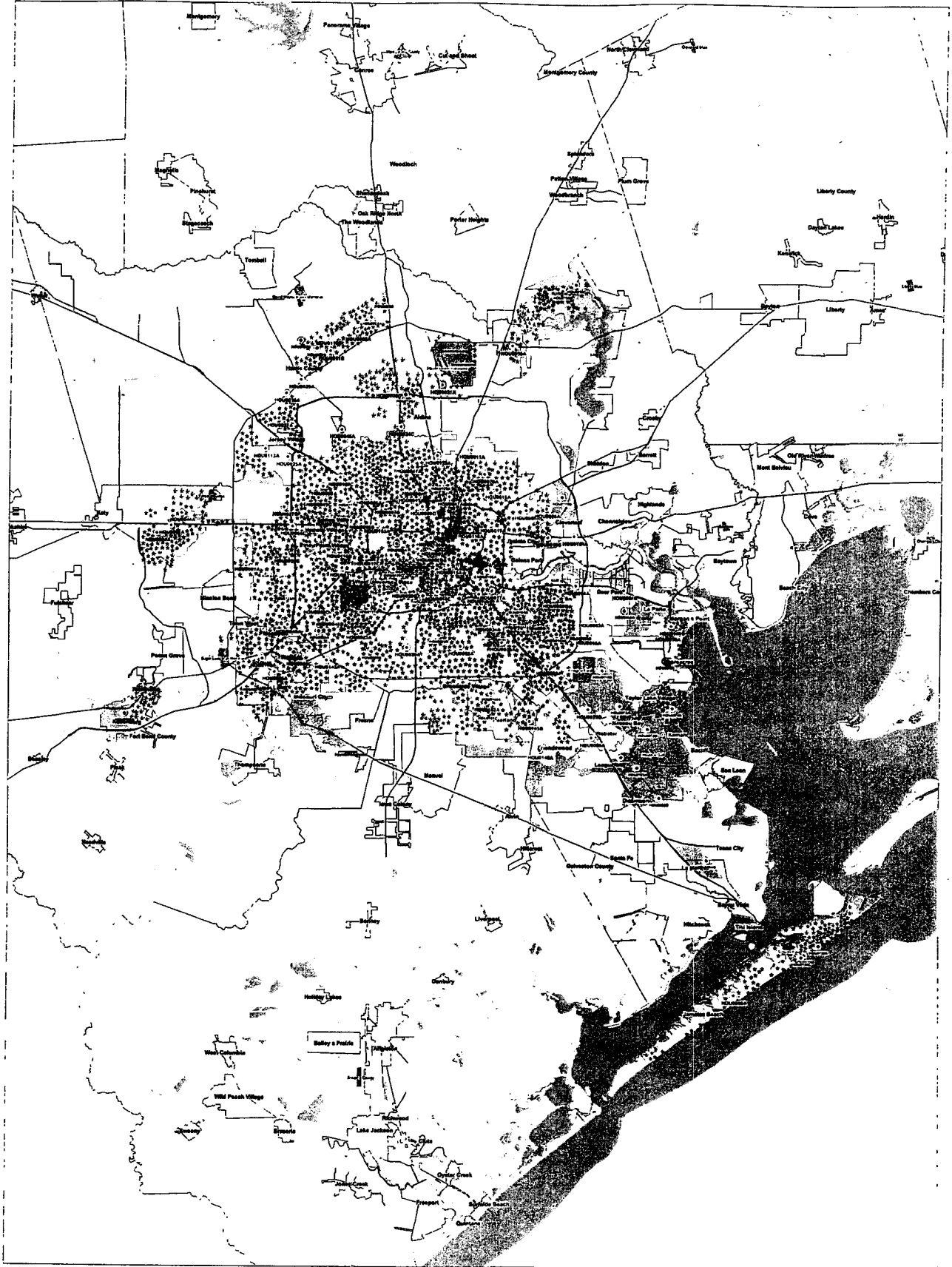
Scale: 1 inch = 10 miles

North Arrow

Map Date	06/26/2001
Map Title	Dallas / Ft. Worth - Launch Footprint
Map Author	068-0-2801
Map Version	1.0
Map Status	Final

068-0-2801

# Houston - Launch Footprint as of 6/26/2001




■ ISM WAPs LA : 80  
 ■ WCE WAPs LA : 9  
 ■ COMBO WAPs LA : 11  
 ■ ISM WAPs Not LA : 82  
 ■ WCE WAPs Not LA : 2  
 ■ COMBO WAPs Not LA : 9  
 ■ R2 poletops: 3488

**Legend**  
 Available Now  
 Available While Under Construction  
 Future Service

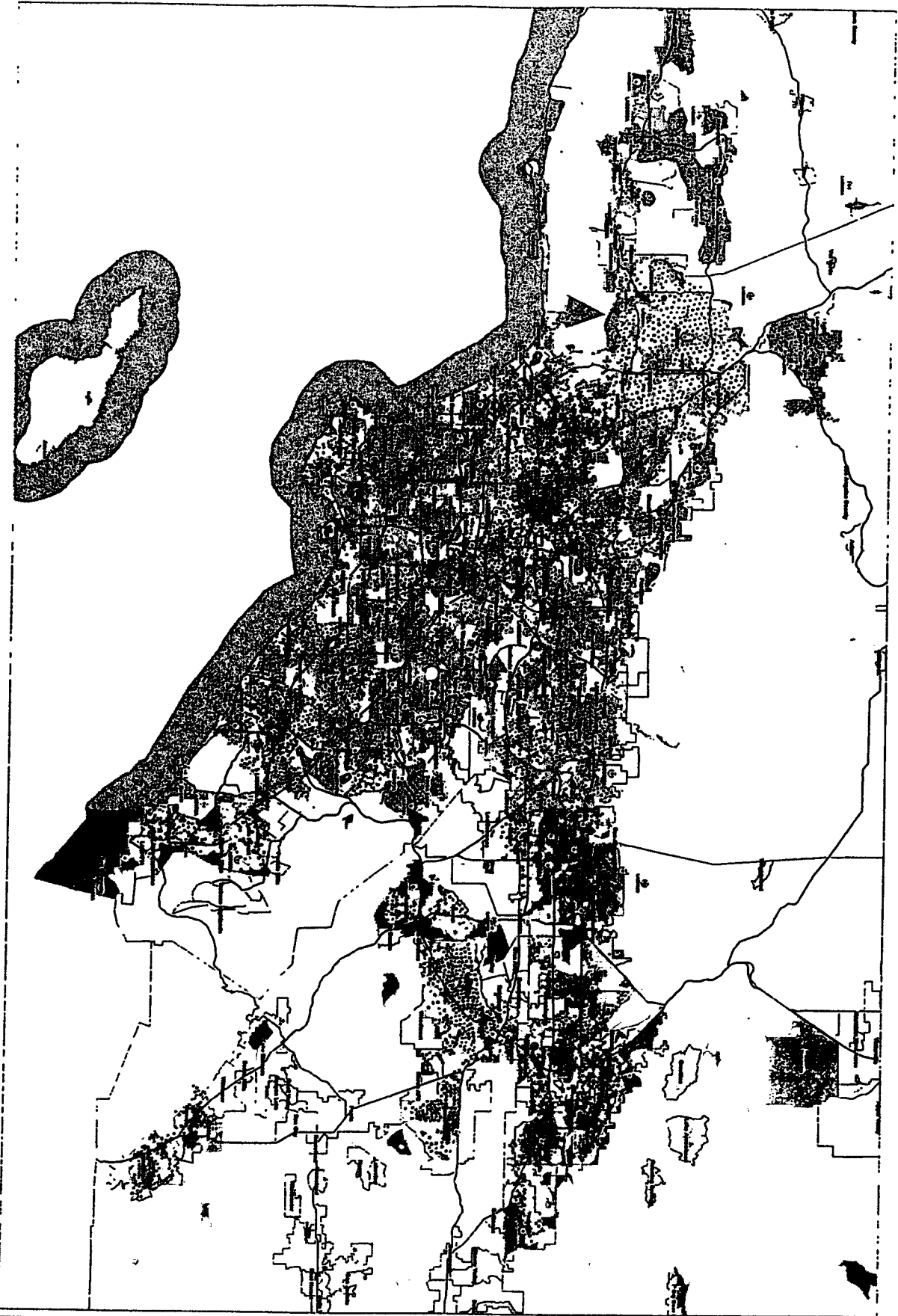
GIS C 2001

**GSA Department**  
 Information  
 See What's New at  
 www.gsa.gov

  
**GSA Name: Houston**

Revision Date: 06/26/2001  
 Scale: 1:80000 Date: 06/26/2001 By: JJB

Los Angeles - Launch Footprint as of 6/26/2001

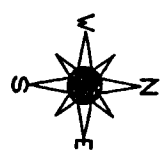


17  
DATE: 06/26/2001  
TIME: 11:14 AM  
PROJECT: LOS ANGELES LAUNCH FOOTPRINT  
DRAWN BY: [Name]  
CHECKED BY: [Name]  
APPROVED BY: [Name]

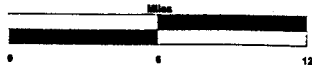
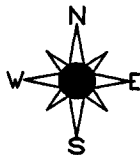
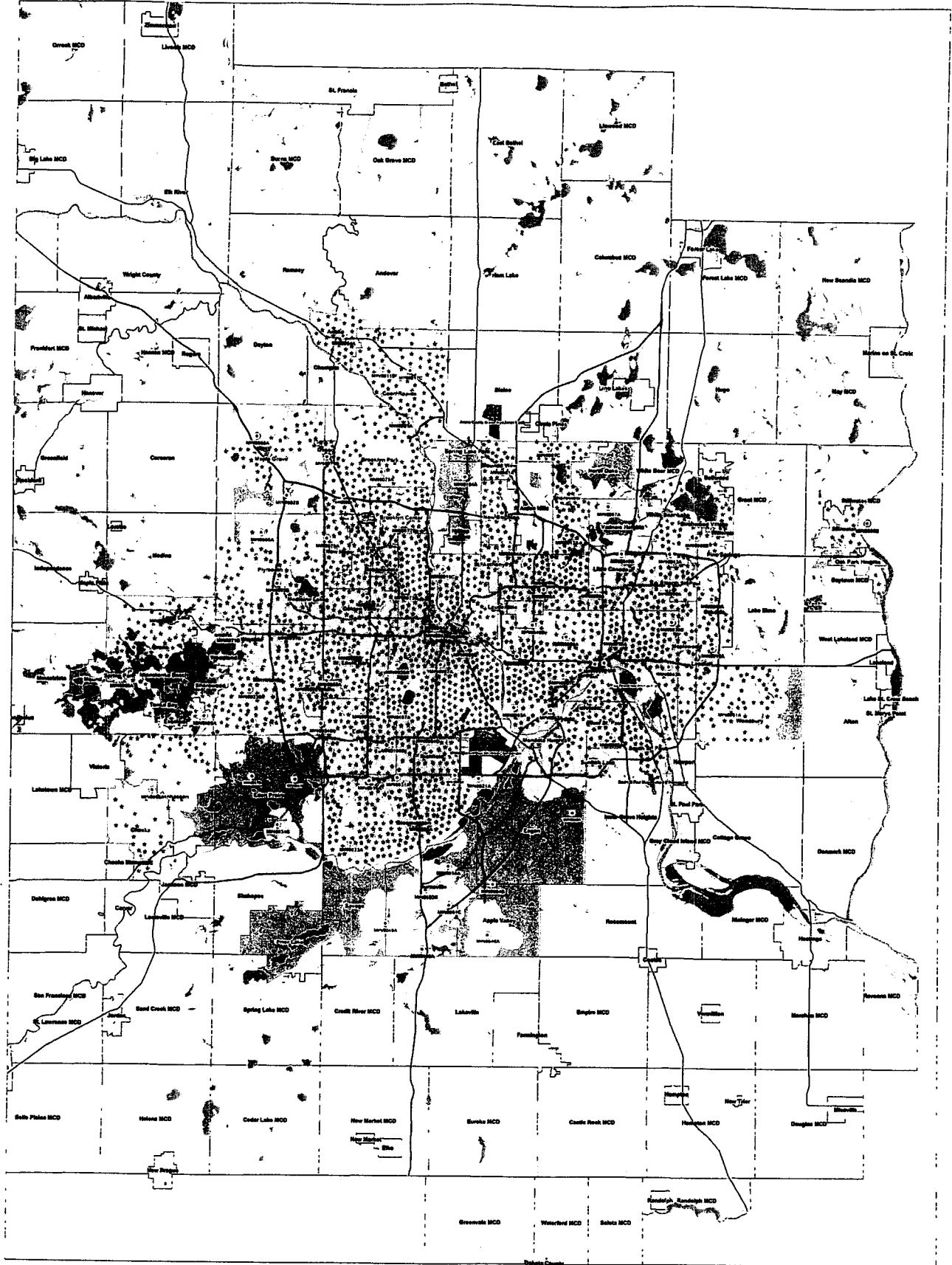
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0 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31 32 33 34 35 36 37 38 39 40 41 42 43 44 45 46 47 48 49 50 51 52 53 54 55 56 57 58 59 60 61 62 63 64 65 66 67 68 69 70 71 72 73 74 75 76 77 78 79 80 81 82 83 84 85 86 87 88 89 90 91 92 93 94 95 96 97 98 99 100

0 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31 32 33 34 35 36 37 38 39 40 41 42 43 44 45 46 47 48 49 50 51 52 53 54 55 56 57 58 59 60 61 62 63 64 65 66 67 68 69 70 71 72 73 74 75 76 77 78 79 80 81 82 83 84 85 86 87 88 89 90 91 92 93 94 95 96 97 98 99 100



# Minneapolis - Launch Footprint as of 6/26/2001

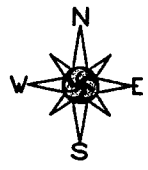
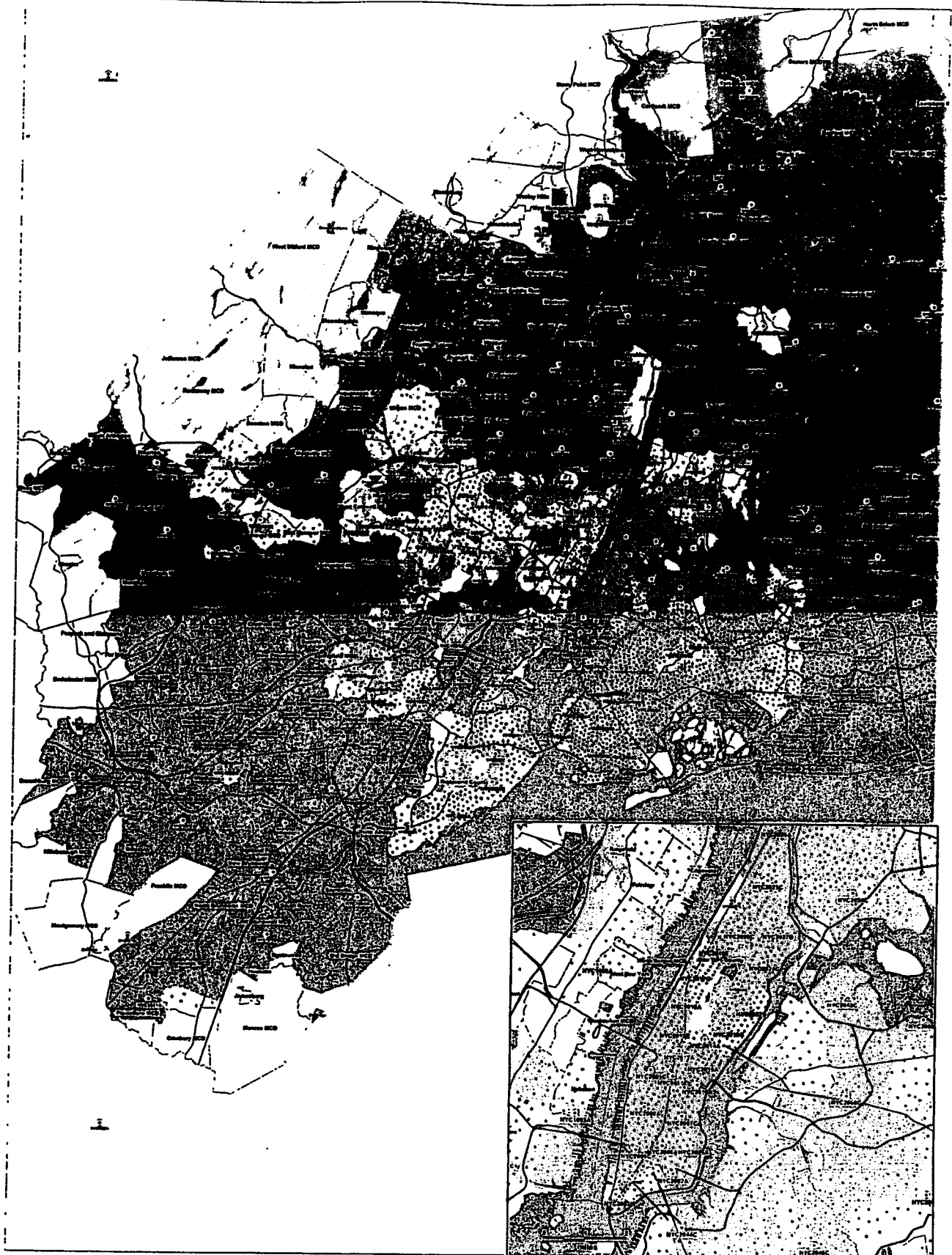


1 ISM WAPs LA : 78  
 WCE WAPs LA : 6  
 COMBO WAPs LA : 6  
 2 ISM WAPs Not LA : 46  
 WCE WAPs Not LA : 9  
 COMBO WAPs Not LA : 9  
 RT patches: 2747

**Legend**  
 Available Now  
 Available While Under Construction  
 Future Service

GIS C 2001  
  
 Revision Date: 04/26/2001  
 Date: 04/26/2001

New York - Launch Footprint as of 6/26/2001



1. RMA WAPs LA : 70  
 NCE WAPs LA : 0  
 COMBO WAPs LA : 0
2. RMA WAPs MAI LA : 170  
 NCE WAPs MAI LA : 0  
 COMBO WAPs MAI LA : 21  
 RS polynorm: 0200
- Legend
- Available Now
  - Available Within
  - Under Construction
  - Future Service

GIS C 2001

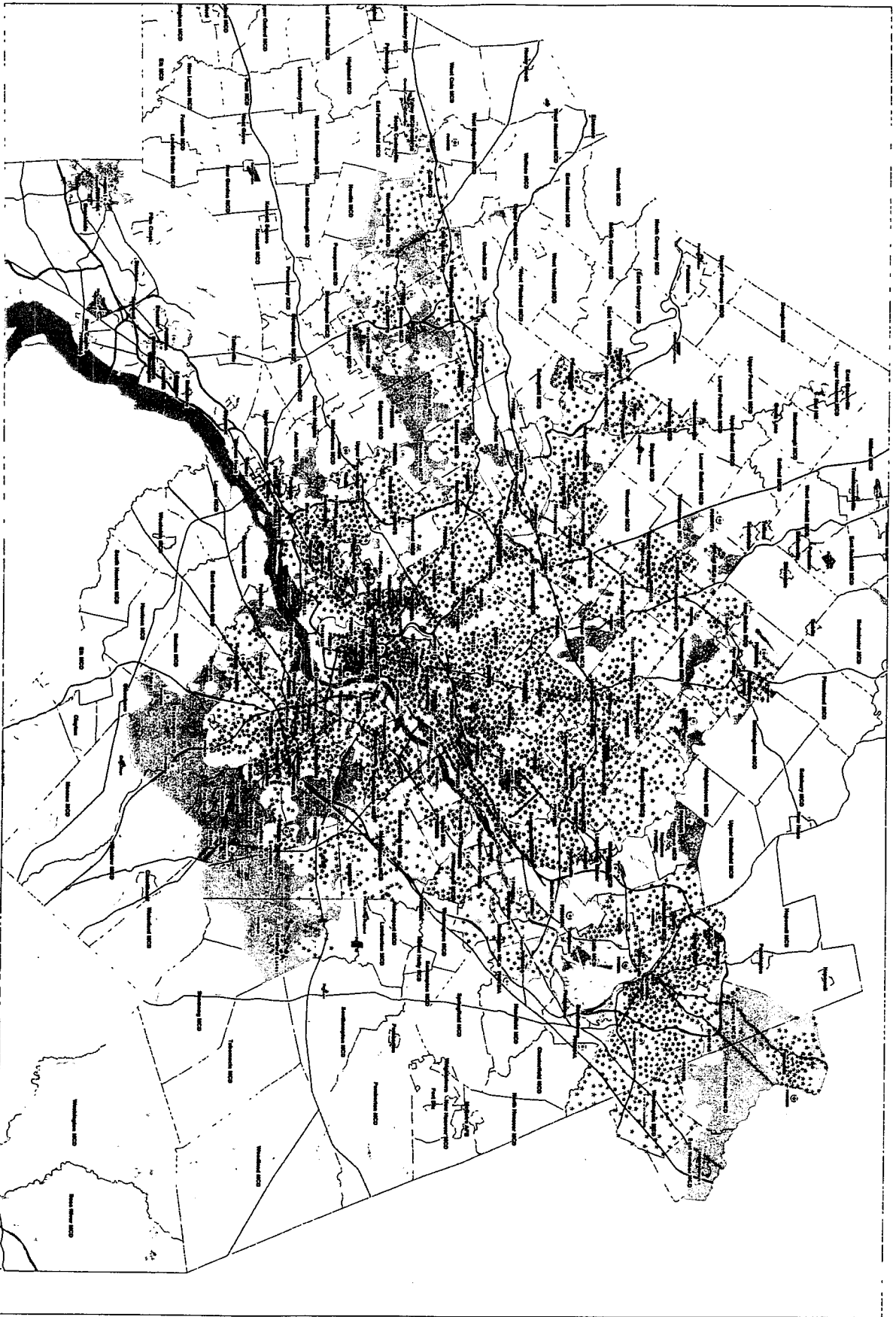
**GIS Department**  
**Madison**  
 200 West Madison Street  
 New York, NY 10036

**GISA Name: New York**

Revision Date: 06/26/2001

Scale: 1:100000    Date: 06/26/2001    By: JMS

Philadelphia - Launch Footprint as of 6/26/2001



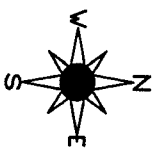
<p>GIS Department                  Address:                  38th and Market St.                  Philadelphia, PA 19104</p>	
<p>City of Philadelphia                  GIS Services - Philadelphia</p>	
<p>Philadelphia, October 06/26/2001</p>	<p>GIS Department</p>
<p>Map System</p>	<p>Scale</p>

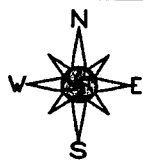
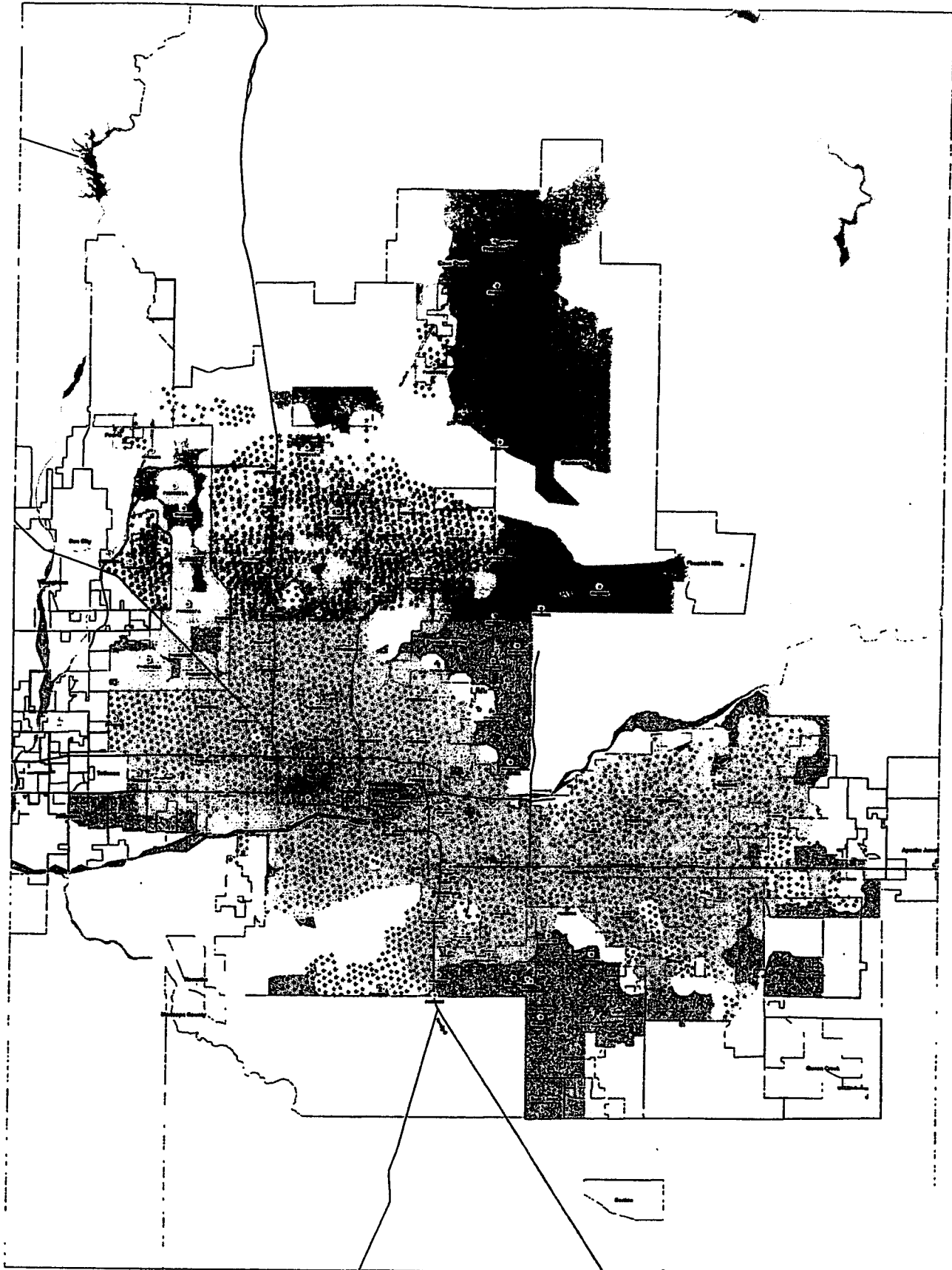
GIS © 2001

1:1000  
 1" = 100'

Legend:  
 Launch Footprint  
 Street Centerlines  
 Parcel Boundaries



Phoenix - Launch Footprint as of 6/26/2001



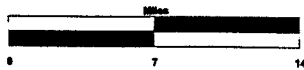
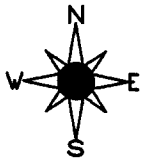
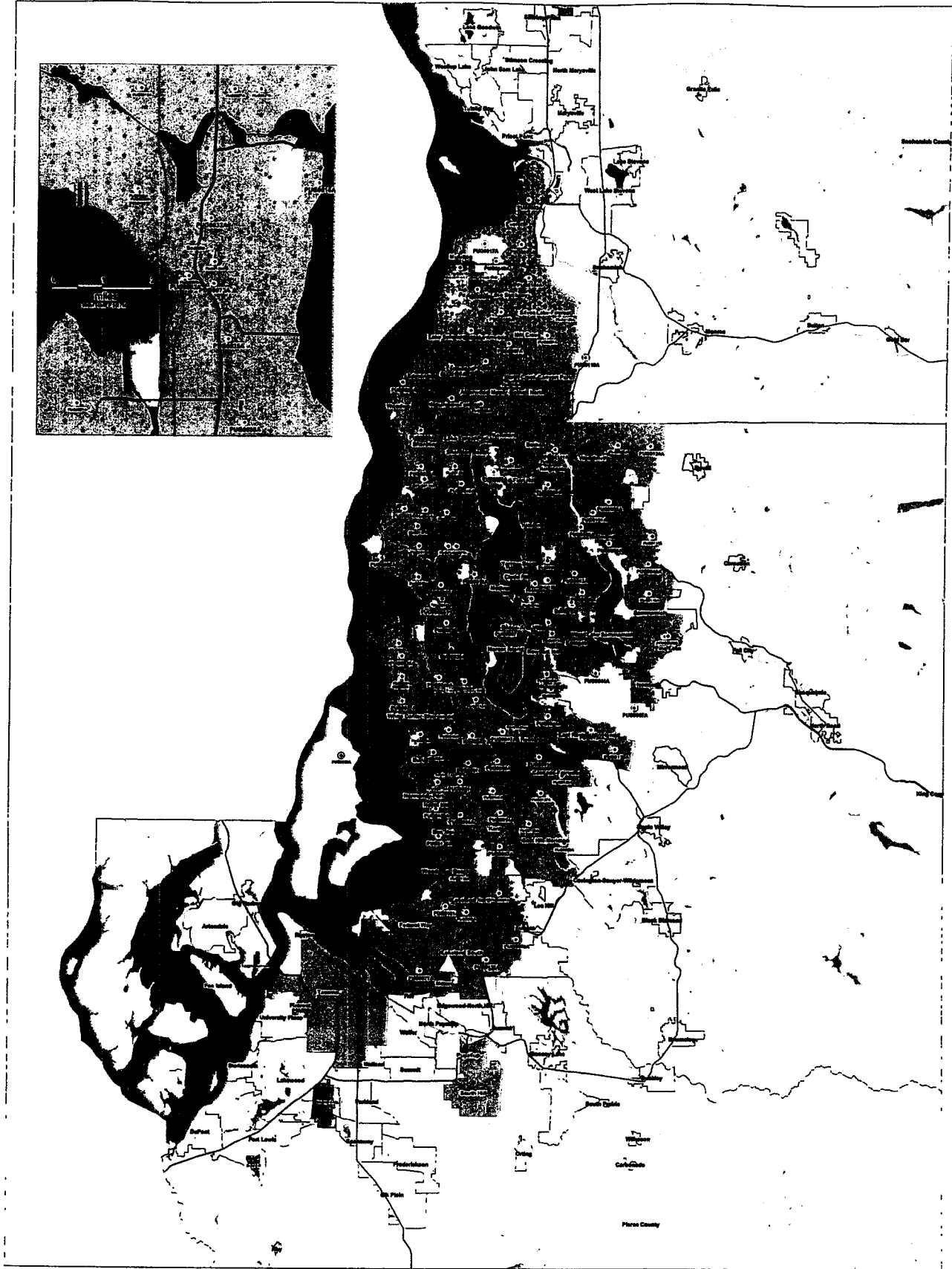
- 1 IBM WMPs LR : 43
- 2 WCS WMPs LR : 2
- 3 COMBO WMPs LR : 6
- 4 IBM WMPs Met LR : 64
- 5 WCS WMPs Met LR : 6
- 6 COMBO WMPs Met LR : 6
- 7 FD polygons 5481

Legend  
 Available Now  
 Available Within  
 Under Construction  
 2002 Future Service

GIS C. 2001

GIS Department Phoenix 400 West Jackson Street Box 200, Phoenix, AZ 85001		
BSA Network Phoenix		
Revision Date: 06/26/2001		
Date: 06/26/01	Date: 06/26/01	By: JMB

Puget Sound - Launch Footprint as of 6/26/2001



- E BIM WAPs LR: 41
- WCS WAPs LR: 2
- COMBO WAPs LR: 96
- S BIM WAPs No LR: 44
- WCS WAPs No LR: 4
- COMBO WAPs No LR: 11
- R2 polystic: 2741

Legend

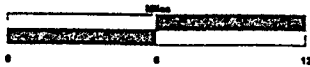
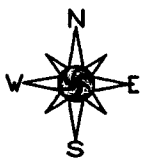
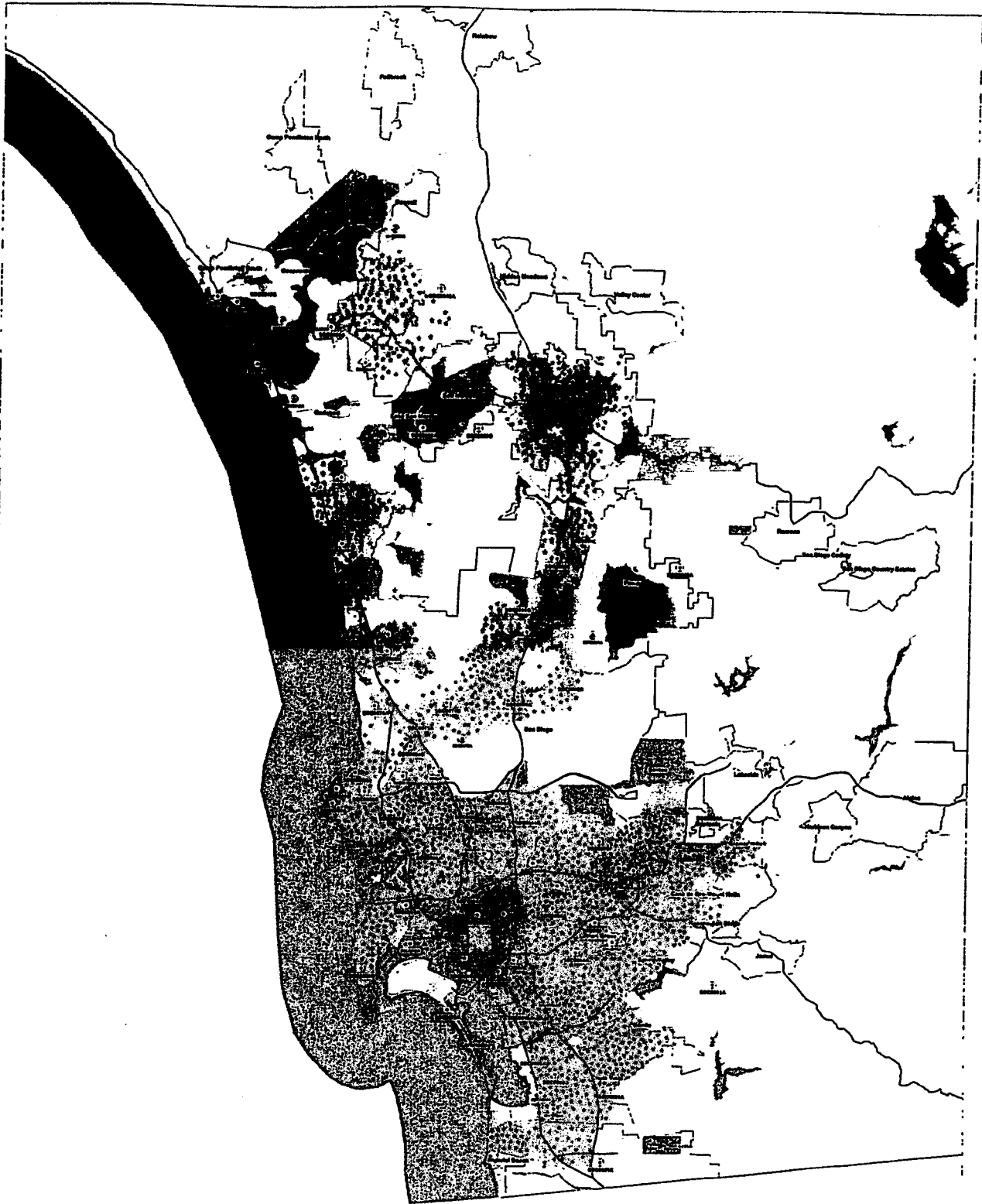
- Available Now
- Available While Under Construction
- Future Service

GIS C. 2001

<b>GSA Northwest Puget Sound</b>	
Revision Date: 06/26/2001	
Scale: 1:50000	Date: 06/26/2001



San Diego - Launch Footprint as of 6/26/2001



■ ES&M WMPs LA: 28  
 ■ WICE WMPs LA: 12  
 ■ COMBIO WMPs LA: 17  
 ■ WSA WMPs MA: 24  
 ■ WICE WMPs MA: 0  
 ■ COMBIO WMPs MA: 0  
 ■ RZ polygons: 0 SR

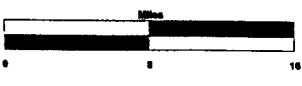
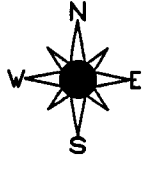
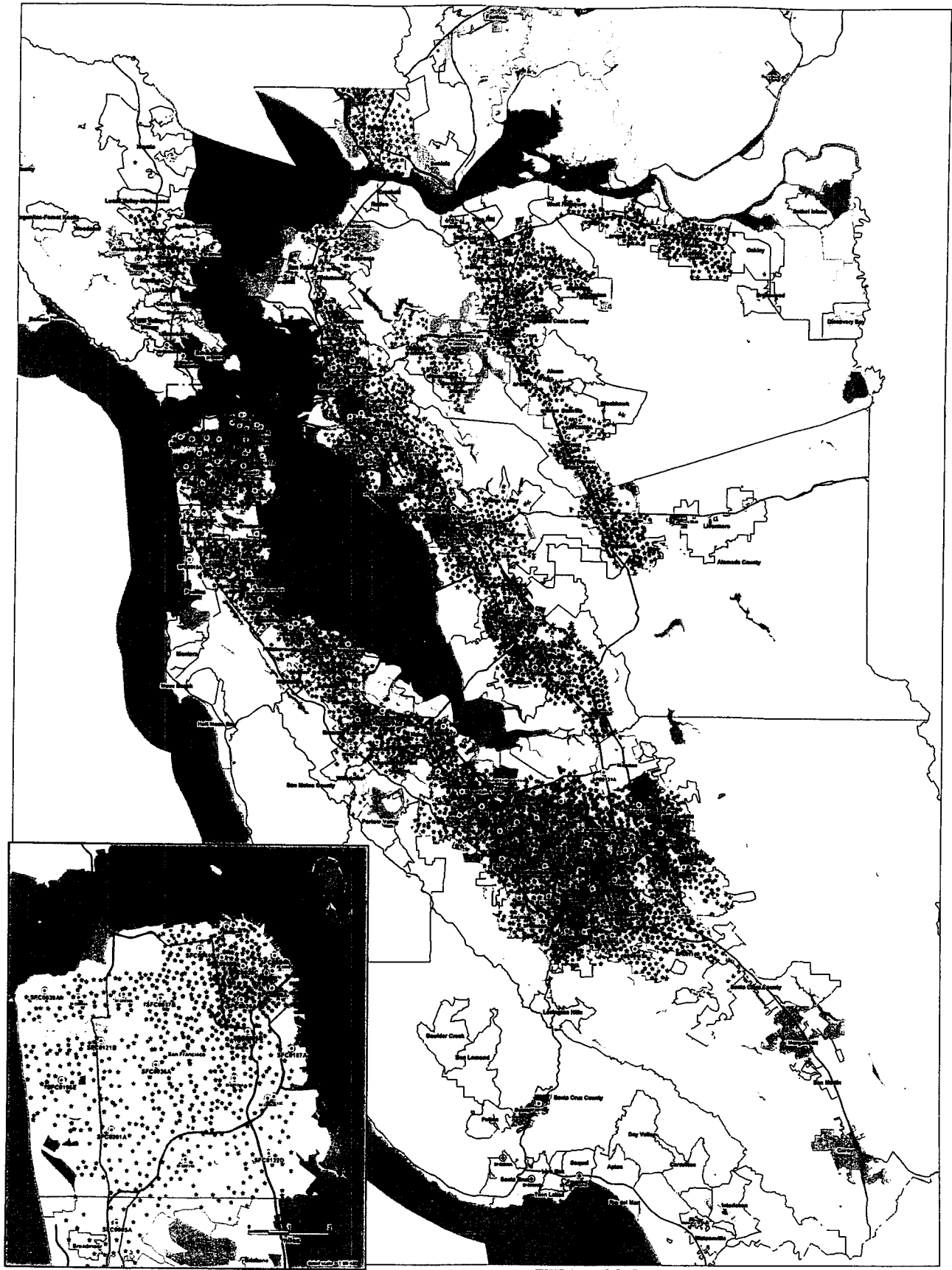
Legend  
 Available Now  
 Available With  
 Under Construction  
 RZCD Future Service

GIS C. 2001

GIS Department  
 950 West Julian Street  
 San Jose, CA 95128

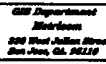

GIS Center San Diego  
 Revision Date: 06/26/2001  
 Scale: 1:10000 Date: 06/26/2001 By: JAB

San Francisco - Launch Footprint as of 6/26/2001



① ISM WAPs LR: 73  
 WCE WAPs LR: 4  
 COMBO WAPs LR: 7  
 ISM WAPs Not LR: 109  
 WCE WAPs Not LR: 12  
 COMBO WAPs Not LR: 7  
 R2 polemap: 6816  
 Legend:  
 Available Now  
 Available While  
 Under Construction  
 R2R Future Service

GIS © 2001

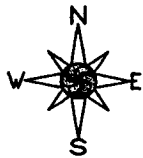
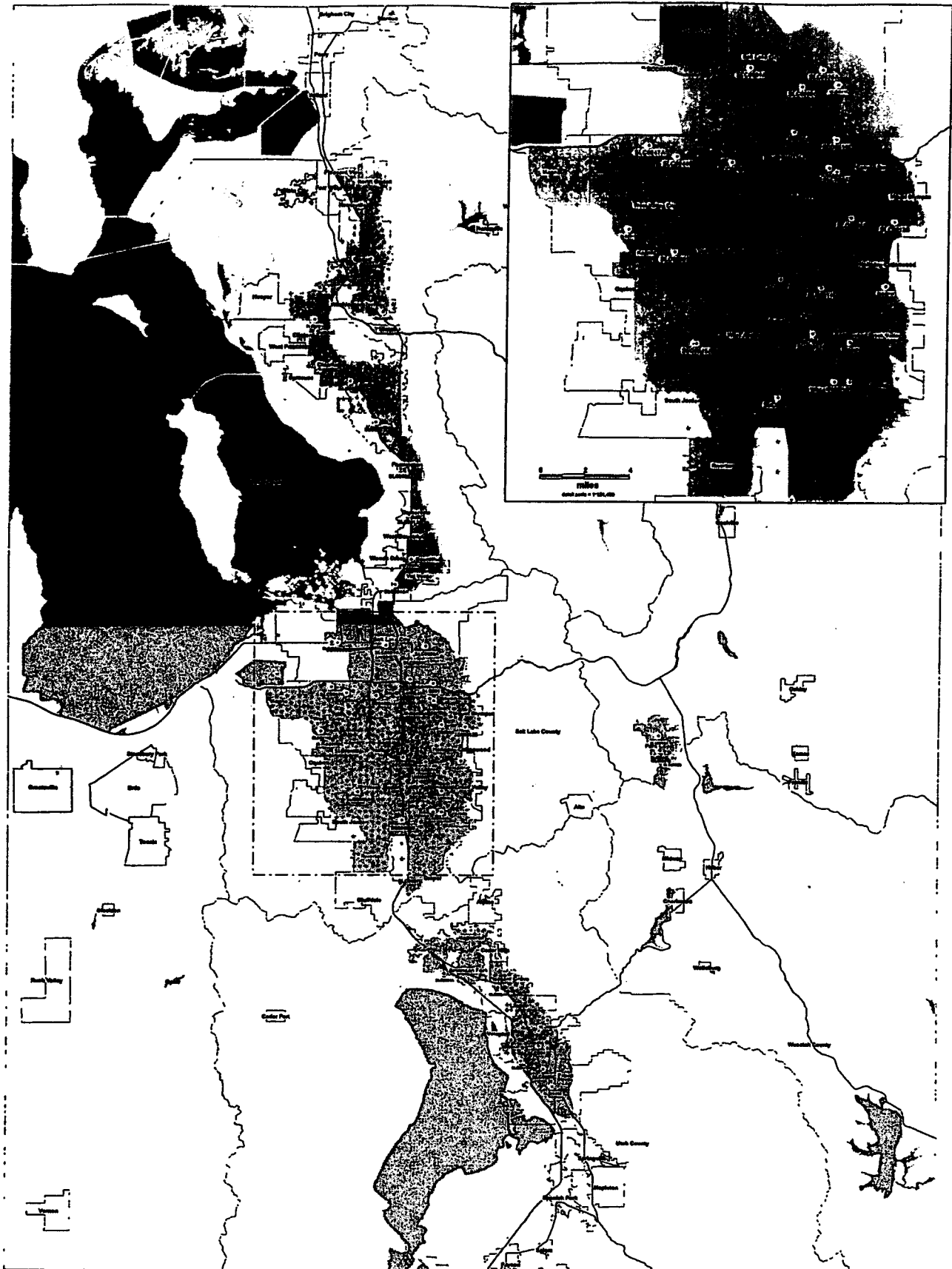
  
 300 West Julian Street  
 San Jose, CA 95128  
  
 GSA Network San Francisco

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Revision Date: 06/26/2001

Scale: 1:800000	Date: 04/26/2001	By: JWB
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Salt Lake City - Launch Footprint as of 6/26/2001




■ RSM WMPs LR 1:24  
 ■ WCM WMPs LR 1:1  
 ■ COMBO WMPs LR 1:4  
 ■ RSM WMPs MR LR 1:24  
 ■ WCM WMPs MR LR 1:1  
 ■ COMBO WMPs MR LR 1:2  
 ■ R2 polynorm 1:62

Legend  
 Available Now  
 Available WMA  
 Under Construction  
 ■■■■ Future Service

GIS © 2001

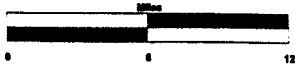
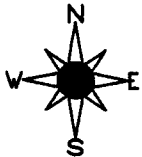
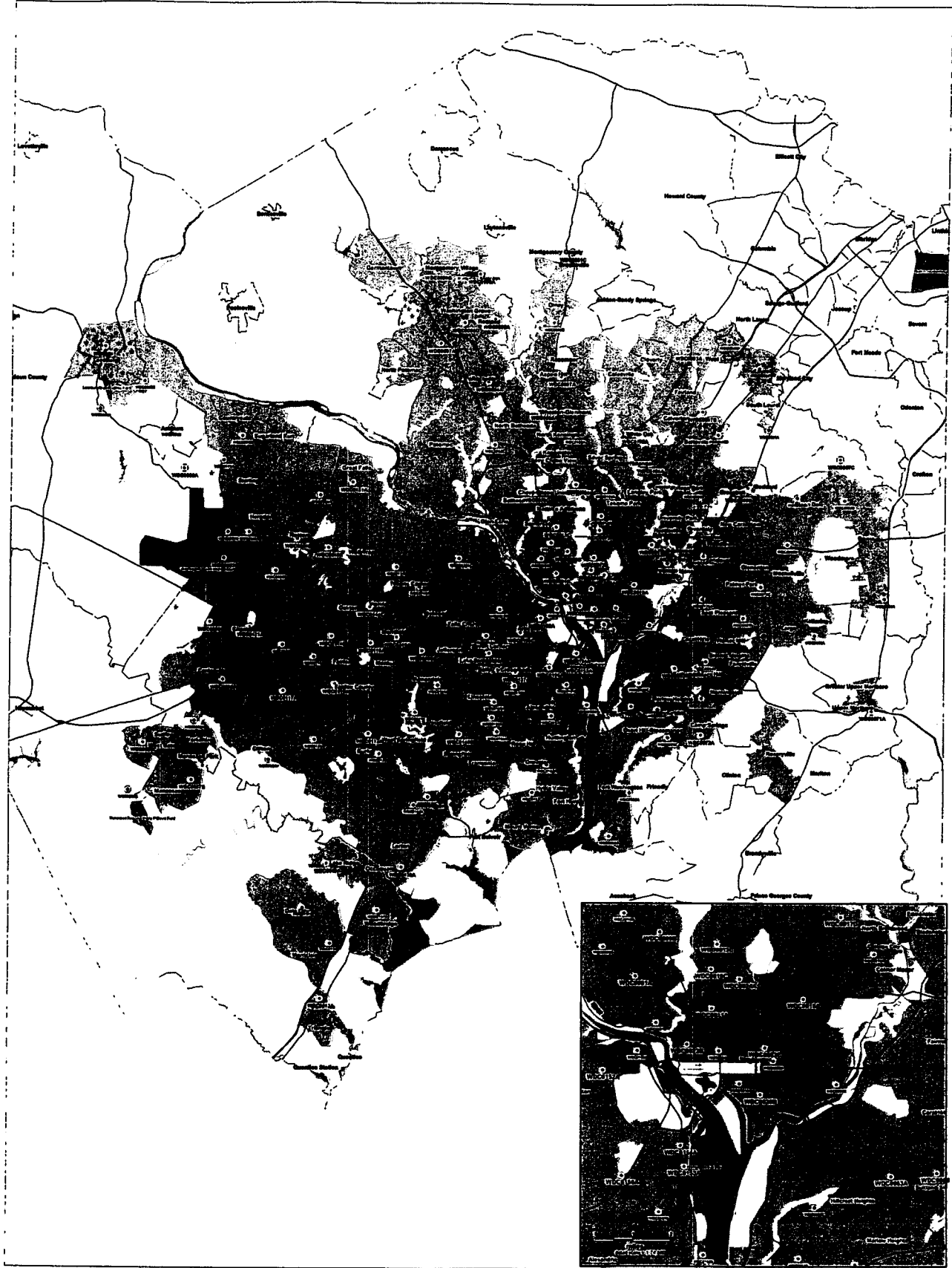
GIS Department  
 Information  
 200 West Adams Street  
 Salt Lake, UT 84143

  
 Oracle

GSA Services Salt Lake City

Revision Date: 06/26/2001  
 Date: 06/26/2001 Time: 09:00:00 AM



Washington Dc - Launch Footprint as of 6/26/2001



■ IBM WAPs Net LE: 64  
 ■ WCS WAPs Net LE: 0  
 ■ COMBO WAPs Net LE: 8  
 ■ IBM WAPs Net LE: 108  
 ■ WCS WAPs Net LE: 0  
 ■ COMBO WAPs Net LE: 0  
 ■ RS pathmap: 2010

Legend  
 Available Now  
 Available While Under Construction  
 Future Service

GIS 4, 2001

IBM Department  
 300 West Jefferson Street  
 Ann Arbor, MI 48106

IBM Network Washington Dc

Revision Date: 06/26/2001  
 Scale: 1:600000    Index: 04/000000    For: All

# Metricom Patents, Communication, et al.

The first section of this page is a list of the issued or almost issued Metricom patents used in current products.

The second section is a list of patents that are not in current products, but may be useful for future products.

The third section is a list of power meter patents.

The fourth section is a list of old patents still under discussion with Patent office

The fifth section is a list of Autobahn patents submitted to the patent office

The sixth section is a list of Autobahn patents to be disclosed.

Issued patent numbers or reference numbers, patent title, author(s), description, and enforcement priority; (RED) if high international priority. Search for yourself at the US Patent Office or let your fingers do the walking at the awesome IBM patent site.

## Patents used in shipping products

**4,939,726, & 5,115,433 Method and System for Routing Packets in A Packet Communication Network** (Baran, Flammer, Kalkwarf) These are our basic Geographic Addressing patents. They protect aspects of routing in a coordinate-based (not necessarily geographical) addressing scheme. They are central to our tableless routing scheme and provide substantial protection from others trying to create a similar network. [1] (overseas: 4,939,726 also published as 0455959 in Germany, France, Great Britain, and Italy; 5,115,433 also filed as 0461279 in Switzerland, Germany, Denmark, France, Great Britain, Italy, Netherlands, Spain, Sweden)

**5,570,084 Loose Source Routing Over Disparate Network Types in A Packet Communication Network** (Bettendorff, Flammer, Galloway, Ritter) Teaches an address encapsulation scheme that flexibly and efficiently permits a variety of addressing schemes to be utilized as a single address (actually, more like a "path") in a packet. Used by Metricom to permit packets to enter one network, gateway through to another and emerge in yet a third with sufficient addressing information to permit immediate response. [1] (Pending in Canada and Europe.)

**5,471,469 Method of Resolving Media Contention in Radio Communication Links** (Flammer, Galloway) Allowed. Teaches a unique method for reduction of contention in multi-channel communication systems. Improves upon elegance and efficiency of "signaling channel/data carriage channel" systems. [1]

**5,479,400 Transceiver Sharing Between Access and Inband Backhaul in a Wireless Digital Communication System** (Dilworth, Flammer, Galloway) Protects the "in-band" backhaul aspect of the Ricochet system. It is the in-band backhaul that provides our dramatic packet cost advantage on wireless systems that provide wire to each of their cell sites (e.g. PCS or current cellular systems). [1] (also issued in Australia as 685643 and pending in Canada and Europe.)

**5,130,987 Method for Synchronizing A Wide Area Network without Global Synchronization** (Flammer) This is our *asynchronous hopping* patent. This method and apparatus teach the ability to synchronize nominally asynchronous nodes when the time to pass packets comes. Additional claims cover the acquisition process. Substantial protection is provided from other frequency hopping schemes that do not all 'hear' a central source for synchronization. [2] (also issued as 0447987 in Germany, France, and Great Britain).

**5,515,369 Method for Frequency Sharing and Frequency Punchout in Frequency Hopping Communications Network** (Flammer, Galloway, Paulsen) Teaches an elegant method which permits nodes capable of multi-channel communication to communicate near optimally with each other in the cases where each has different, overlapping sets of communication channels. This is useful where communication channels in one area cannot support traffic and can elsewhere. The trick is coordinating the disparate channel sets efficiently. [2] (also issued as 0450382 in Germany, France, and Great Britain.)

**5,400,338 Parasitic Adoption of Coordinate-Based Addressing by Roaming Node** (Flammer) This is a patent covering another aspect of our network, that of adopting the coordinates of the access point the subscriber device 'attaches' to. [1] (also pending in Japan.)

**5,488,608 Method and System for Routing Packets in A Packet Communication Network Using Locally Constructed Routing Tables** (Flammer) Furthers protection of the mesh network routing schemes in use by Metricom. Protects the local construction of routing tables in any packet based communication system. Basis of the efficiencies inherent in the Ricochet implementation of the "Scanner". [2] (also pending in Europe.)

**5,453,977 Method for Network Configuration Via Third Party Query** (Flammer, San Filippo) Teaches a near optimal method for acquisition improvement. Information "known" about radios in the vicinity are conveyed to the newly acquiring node when requested (third party query). This information permits selective targeted acquisition, a very packet efficient method. [1] (also pending in Japan.)

**5,903,566 Method for Distributing Program Code to Intelligent Nodes in A Wireless Mesh Data Communication Network** (Flammer) Protects perhaps the most robust and efficient method for maintaining the code (firmware) and other configuration items in a wide area mesh network. Applicable to all forms of mesh networks. [1]

**5,664,194 Method for Autonomously Transferring Code to a Computer Without Accessing Local Memory by the Central Processing Unit** (Paulsen) Teaches an apparatus and method for uploading information to memory within a device without accessing (and therefore requiring operation of) the Central Processing Unit of the device. This is used to upload program code to a device *which has no operational code in it*; code can be uploaded into entirely blank program memory for subsequent execution by the Central Processor. [3]

**5,007,052 Method for Routing Packets by Squelched Flooding** (Flammer) This method and apparatus protects an efficient technique for broadcasting in a multi-channel mesh network. It is an evolution of public domain flooding schemes where maintenance information previously obtained permits optimal squelching of the duplicated packets. [3]

**5,774,344 RF Shield for Circuit Card having a Solid First Flange** (Casebolt) Teaches a simple, inexpensive, manufacturable way of shielding RF circuitry. [3]

**5,706,221 Method and Apparatus for Recovering Digital Data from Baseband Analog Signal** (Paulsen) Teaches an elegant way to optimize recovery of digital data from a FSK signal, used in the SE Modem. [3]

## **Patents not used in any current products, but may be useful**

**5,079,768 Method for Frequency Sharing in Frequency Hopping Communications Network** (Flammer) This is a method for frequency sharing that permits a frequency hopping system to 'overlay' an existing system without interference. It works through adaptive and rapid avoidance of the existing systems signals. This method would allow our system to coexist with a GSM based cellular phone system anywhere in Europe, for instance. [2]

**5,818,828 Hybrid Multiple Access Protocol for Wireless Frequency Hopping Microcells with Adaptive Backhaul and Heartbeat** (Packer, Xu, Bettendorff) The infamous poll-mode patent. Teaches a way to improve fairness in our system. However, it also causes the performance to degrade in the single user case (due to additional latency) for Ricochet because the backhaul and the modem link are in the same band. With single hop, multi-band networks in the Ricochet2 system, it may be time to resurrect this protocol. [4]

**5,636,216 Method for Translating Internet Protocol Addresses to Other Distributed Network Addressing Schemes** (Galloway, Fox) Describes a method of using an Internet protocol-based backbone to transport packets between isolated networks having different types of addresses. This is used in Utilinet networks. It allows connection of separate Utilinet networks to a wired Internet protocol-based backbone and routes packets between them. [4]

**5,465,398 Automatic Power Level Control of A Packet Communication Link** (Flammer) Teaches an extremely low cost solution to Automatic Power Control (APC) in radio links. Adaptable and near optimal in implementations where there are computers controlling the links. [4]

**5,406,249 Method and Structure for Coupling Power-Line Carrier Current Signals Using Common Mode Coupling** (Pettus) Teaches how to build a system to transmit data on power lines. [4]

**5,703,602 Portable RF Antenna** (Casebolt) Teaches a novel low cost design for an antenna positioned on a portable device. [4]

**5,479,176 Multiple-Element Driven Array Antenna and Phasing Method** (Zavrel) Teaches the phasing method for the "8 square" antenna. Composed of 8 vertical monopoles, this antenna can be steered in any of four directions and derive performance improvement from the non-driven or *reflecting* elements. [4]

## **Power Meter Patents**

**4,835,463 & 4,939,451 Wide Dynamic Range AC Current Sensor** (Baran, Knutson) Teaches how to make an accurate, inexpensive power meter. [5]

**5,485,393 Method and Apparatus for Measuring Electrical Parameters using a Differentiating**

**Current Sensor and a Digital Integrator (Bradford)** Teaches how to make an accurate, inexpensive, digital power meter. [5]

**5,243,536 Method and Apparatus for Measuring Volt-Amps Reactive Power (Bradford)** Teaches how to measure the instantaneous power accurately. [5]

**5,223,790 & 5,338,332 Current Sensor using Current Transformer with Sintered Primary (Baran, Palmer)** Teaches how to measure power over wide temperature ranges. [5]

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## Patents Under Review Previous to Autobahn

**8/768821 Method for Emulating Point to Point Protocol (PPP) Over An Imperfect Mesh Network (Galloway)** [2] This patent has been split into two pieces, one for the connection and one for the transport. It is currently under dispute and has been rejected as obvious by the examiner. However, since we had to build this ourselves and we couldn't buy it from anyone at the time, and it wasn't deployed anywhere on the planet, it didn't seem that obvious at the time... Rejected by patent examiner (nonsensically because by citing prior art that happened after the filing date!) rebuttal sent on both date and logic of rejection.

## Autobahn Patent Possibilities

Here is [individual disclosure.htm](#)

1. **Format: Area - TTC Case # - State: Title, summary**
  - o inventors
  - o innovativeness/importance
  - o Action items - name, action, date

### Filed Patents under examination (New patent ideas)

1. **MAC - Case #72 - Filed: Varying the data link speed and or BW on a per-link basis, plus the method of using a *channel sounding* packet to increase link reliability and performance..**
  - o Bradford, Flammer
  - o 3/4 Here it was felt that the novel wrinkle was our use of the receiving end telling the transmitter (in its first ACK) what data rate to use for the duration of the session.
  - o ACTION: Add Paul Dietrich
2. **Data link - Case # 77 - Filed: "ACK handoff" at WAP (or any situation where high speed duplex interconnect occurs). Voting receivers handing off packets to optimal transmitter.**
  - o Flammer, Paulsen, Friday, Ritter
  - o 4/4 - This was thought to be a great solution to a variety of WAP congestion and performance related issues. It removes the "interference factor" from the model for WAP-bound traffic and possibly ties with doing the same trick outbound to remove the WAP-created traffic interference factor as well. The effort to resolve media contention "out-of-band" is part of this disclosure.
  - o ACTION: under review at patent office
3. **Antenna - Case #83 - Filed: A microstrip antenna for fusion**
  - o Sanad, Knudsen



- o 2/2
- o **ACTION: under review at patent office**
- 4. **Presentation Layer - Case #84 - Filed:** Method of Communication with a Modem During a Connected State using Packets - Using the out-of-band communication between the modem and the PC; uses TCP port and other information (e.g. "AT" strings) and the knowledge that the modem has of the connection type (PPP) .
  - o Ritter
  - o 3/4
  - o **ACTION: under review at patent office; no foreign filing**
- 5. **MAC - Case #87 - Filed:** Method and apparatus for virtual band splitting
  - o Garces, Ritter, Friday
  - o 3/4
  - o **ACTION: under review at patent office**
- 6. **Routing - Case #86 - Filed:** Optimizing Throughput to a Wired Access Point in a Mesh Network with Instantaneous Hand-off
  - o Srivastava, Ritter, Friday
  - o 3/3
  - o **ACTION: under review at patent office**
- 7. **Routing - Case #90 - Filed:** Method and apparatus for selecting a directional antennae in a wireless communication system.
  - o Garces, Rayala, Khelghati
  - o 2/3
  - o **ACTION: under review at patent office**
- 8. **Routing - Case #91 - Filed:** Method and apparatus for channel masking in a wireless communications system.
  - o Garces
  - o 2/3
  - o **ACTION: under review at patent office, no foreign filing**

### New patent ideas:

1. **Physical - Case #80:** Changing packet speed in the middle of the packet; forward compatible gear shifting auto-identification; using the *polarity* of the Barker correlation to convey extra information; equalizer training
  - o Bradford
  - o *4/4 Ken thought this to be a real nice patent that would have applicability in other areas. There is a Sun/Tops speed changing patent/technique that we should look to avoid*
  - o **ACTION: Mike Ritter to disclose**
2. **Data link - Case #78:** PRP, notification of "I'm available" upon return from "doing work"
  - o Paulsen, Flammer, Ritter
  - o *3/3 Write up the technique, perhaps in conjunction with Poll Mode and minislots.*
  - o **ACTION: Ritter disclosure done, need to work with Ken to finish claims.**
3. **Routing - Case #75:** New-non-geographical routing - modified Bellman-Ford towards the WAP, loose source routing back.
  - o Bettendorff, Rayala, Srivastava
  - o 4/4
  - o **ACTION: Sheela R. to disclose. Scheduled visit to Ken Allen's office on the 1st of July.**
4. **Routing - Case #76: dual band access/backhaul:**
  - o Friday, Ritter
  - o 4/4
  - o **ACTION: Friday sent to Ken Allen to get filed**
5. **Data link, WCS - Protocol for efficiently send packets through an extended data link over multiple hops using blind transmitters.**
  - o Lau, Khelghati, Allam, Rayala, Srivastava,
  - o 3/3

- **ACTION:** Lau to Disclose
- 6. **Routing, WCS - Method and apparatus to route packets through a blind transmitter**
  - Chuang, Ritter, Bettendorff
  - 3/2
  - **ACTION:** Chuang (Ritter) to disclose
- 7. **MAC Case #88 - Dynamic, Tailored Channel Masking:** A method to intelligently hop around fixed interference sources. Primarily used to improve latency by minimizing packets lost to noise in the 2.4 GHz band
  - Garces, Friday, Srivastava, Ritter
  - 3/3
  - **ACTION:** Garces to Disclose, Ritter to review Hughes-Hartogs patent
- 8. **System - Geographic Broadcast System**
  - Ritter, Tymes, Anand
  - 3/3
  - **ACTION:** LaRoy, Anand to Disclose.
- 9. **System - Website Locator System by using reverse port and Advisor application with OOB**
  - Ritter, Tymes
  - 2/3
  - **ACTION:** LaRoy to Disclose
- 10. **Data link - Application using network Gateway to query modem while in the connected state.**
  - Ritter, Tymes
  - 2/3
  - **ACTION:** LaRoy to Disclose
- 11. **MAC - Case # 76: Channel dependent frequency reuse**
  - Garces, Dietrich
  - 2/3
  - **ACTION:** Garces??
- 12. **Routing - Case # 89: Method for choosing parent node for routing in a mesh network**
  - Srivastava, Raghu, Rayala
  - 3/3
  - **Action:** Srivastava to disclose, Ritter/Rayala to review doc
- 13. **Data link - Case # 92: Method for enhancing mobility in a wireless mesh network**
  - San Filippo, Garces, Srivastava, Nguyen (CT)
  - 2/4
  - **Action:** Ken @ Townsend to file before July 15th.
- 14. **System - Case # 93: Scalable method for providing location information in a packet wireless network with privacy**
  - Ritter, Ernohazy, Hariharan
  - 3/3
  - **Action:** Anand to edit disclosure, work with Ken to file.
- 15. **Routing - Method for removing self load in load balancing measurements for routing**
  - Will San Filippo
  - 3/3
  - **Action:** Will to work with Ken Allen to file.



## Metricom's WCS Spectrum Summary

### Summary

Metricom's network operates in the unlicensed 900 megahertz and 2.4 gigahertz frequency bands of spectrum. We may also operate in the 2.3 gigahertz frequency band pursuant to licenses purchased from the FCC in 1997. We have licensed wireless communication service, or WCS, spectrum covering areas with 127 million in population, according to 1990 population statistics.

Two areas have licenses for 20 MHz (Seattle and Portland; 7 million population), four have licenses for 5 MHz (Boston, New York, Buffalo and Philadelphia; 47 million population) and 15 have 10 MHz (St. Louis, Houston, Dallas -- Ft Worth, Denver, Omaha, Wichita, Tulsa, Oklahoma City, San Antonio, El Paso -- Albuquerque, Phoenix, Spokane -- Billings, Salt Lake City, San Francisco -- Oakland, and Los Angeles -- San Diego; 73 million population). This licensed spectrum provides us with the ability to transmit at higher power in those regions and thus attain greater network coverage with fewer wired access points.

In areas not covered by our licensed spectrum, we can achieve the same coverage results by deploying additional wired access points. We use the 900 megahertz band primarily for transmissions to and from a user's modem to a poletop radio and from a poletop radio to a network radio or wired access point, and the 2.4 gigahertz band primarily for communication between network radios and between poletop radios and wired access points. Wired access points that use the 900 megahertz band and the 2.4 gigahertz band are referred to as industrial, scientific and medical band wired access points, called ISM WAPs. Wired access points that use the 2.3 gigahertz band are referred to as WCS WAPs. We intend to use the 2.3 gigahertz band only for downstream (toward the subscriber) traffic from wired access points to poletop radios and only where we have licenses to use 2.3 gigahertz spectrum and when we cannot route the downstream traffic to the user in one radio hop using the 2.4 gigahertz band. We do not currently use or intend to use the 2.3 gigahertz band for upstream traffic.

### Where did Metricom get WCS bandwidth and how much?

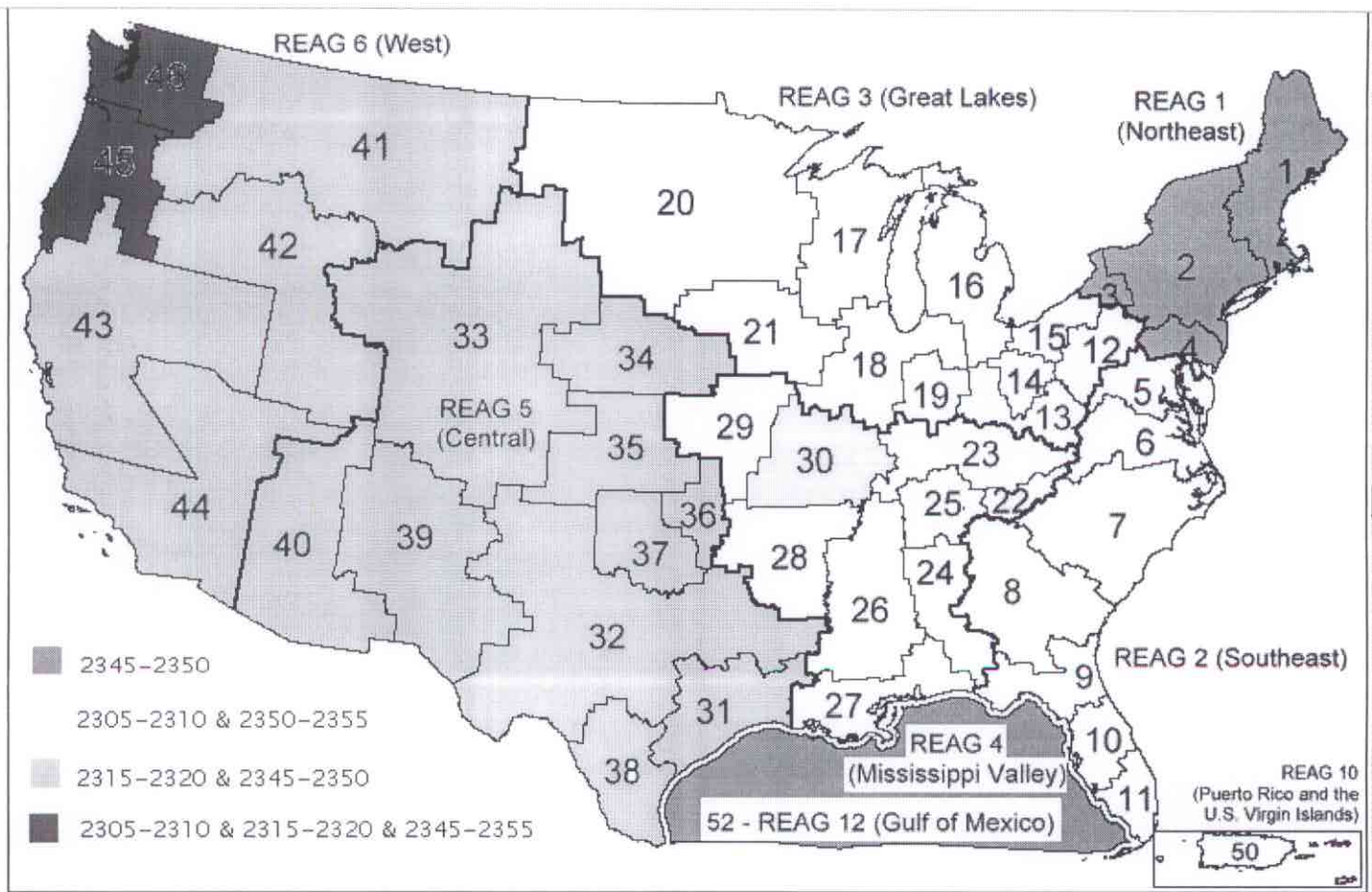
Each Region was designed to cover 20% of the US population.

Region	Band	Location
ME30	A	St. Louis
ME45	A	Portland
ME46	A	Seattle
RE01	D	Northeast
RE05	C,D	Central
RE06	C,D	West

## What are the WCS Frequencies?

Ch. Block		Frequency Range
A	10MHz	2305-2310 and 2350-2355MHz
B	10MHz	2310-2315 and 2355-2360MHz
C	5MHz	2315-2320MHz
D	5MHz	2345-2350MHz

## Map



## **What are the rules (summary form)?**

Pursuant to provisions of the Omnibus Consolidated Appropriations Act of 1997, the FCC today adopted a Report and Order that amends the Commission's Rules to reallocate and assign the use of the frequencies at 2305-2320 and 2345-2360 MHz. To be known as the Wireless Communications Service (WCS).

The rules adopted today also give WCS licensees flexibility to provide a broad range of wireless services that are consistent with the allocation table and associated international agreements. The WCS spectrum is located on either side of the 25 MHz of spectrum allocated for satellite Digital Audio Radio Service ("satellite DARS"). In the Report and Order the Commission also adopted technical rules to protect satellite DARS reception from out-of-band emissions from WCS transmitters. The Commission noted that there is a substantial risk that these technical rules will make mobile operations on WCS spectrum technologically infeasible, at least for the foreseeable future.

Indicates that WCS licensees will be permitted to partition their service areas into smaller geographic service areas and to disaggregate their spectrum into smaller blocks without limitation, and that WCS spectrum holdings will not be considered for purposes of the CMRS spectrum cap. There also will be no eligibility restrictions for WCS spectrum, with the exception of applicable foreign ownership restrictions set forth in Section 310 of the Communications Act.

Provides that WCS licenses will be for a term of 10 years, and will carry a renewal expectancy similar to that afforded PCS and cellular licensees. In addition, WCS licensees will be required to provide "substantial service" within their 10-year license term.

Requires winning bidders for WCS licenses to designate in their long-form applications the type(s) of WCS service(s) they will provide. Their regulatory treatment will depend on these designations. WCS licensees that provide satellite DARS services will be governed by the rules to be adopted in IB Docket No. 95-91.

# FCC AUTHORIZATIONS

## Wireless Communications Service Licenses

Metricom obtained the following authorizations in 1997 through a competitive bidding process conducted by the FCC. Through the use of bidding credits, Metricom acquired all licenses for \$1,447,034. Each license has a term of 10 years and expires on July 21, 2007. The FCC grants Metricom a right to renew each license for an additional 10-year period.

1. Call Sign KNLB207. Authorizes Metricom to operate on frequency block A for the St Louis Major Economic Area using 10 MHz of spectrum.
2. Call Sign KNLB295. Authorizes Metricom to operate on frequency block A for the Portland Major Economic Area using 10 MHz of spectrum.
3. Call Sign KNLB296. Authorizes Metricom to operate on frequency block A for the Seattle Major Economic Area on 10 MHz of spectrum.
4. Call Sign KNLB297. Authorizes Metricom to operate on frequency block D for the Northeast Regional Economic Area Grouping<sup>1</sup> on 5 MHz of spectrum.
5. Call Sign KNLB298. Authorizes Metricom to operate on frequency block C for the Central Regional Economic Area Grouping<sup>2</sup> on 5 MHz of spectrum.
6. Call Sign KNLB299. Authorizes Metricom to operate on frequency block D for the Central Regional Economic Area Grouping on 5 MHz of Spectrum.
7. Call Sign KNLB300. Authorizes Metricom to operate on frequency block C for the West Regional Economic Area Grouping<sup>3</sup> on 5 MHz of Spectrum.
8. Call Sign KNLB301. Authorizes Metricom to operate on frequency block D for the West Regional Economic Area Grouping on 5 MHz of Spectrum.

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<sup>1</sup> The Northeast Regional Economic Area Grouping encompasses the following Major Economic Areas: Boston; New York City; Buffalo; and Philadelphia.

<sup>2</sup> The Central Regional Economic Area Grouping encompasses the following Major Economic Areas: Houston; Dallas-Fort Worth; Denver; Omaha; Wichita; Tulsa; Oklahoma City; San Antonio; El Paso-Albuquerque; and Phoenix.

<sup>3</sup> The West Regional Economic Area Grouping encompasses the following Major Economic Areas: Spokane-Billings; Salt Lake City; San Francisco-Oakland-San Jose; Los Angeles-San Diego; Portland; and Seattle.